# EXTENDED TO JULY 15, 2019

Form **990** 

Department of the Treasury Internal Revenue Service

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information.

2017
Open to Public Inspection

<u>A</u>	For th	e 2017 calendar year, or tax year beginning $$ SEP $1,2017$ $$ and $$	ending A	UG 31, 201	8
В	Check if applicab	C Name of organization		D Employer ident	fication number
	Addre chang Name	NATIONAL DANCE INSTITUTE NM, INC.			
Ļ	chang	Doing business as		<del>                                     </del>	0431846
	return Final return	Number and street (or P.U. box if mail is not delivered to street address)  1140 ALTO STREET	Room/suite	E Telephone numb	oer -983-7646
	termi: ated	City or town, state or province, country, and ZIP or foreign postal code		G Gross receipts \$	12,981,778.
	Amer	ded CANTON DE NIM 97501		H(a) is this a group	return
	Apptid	F Name and address of principal officer: NODDELLE DAKEN		for subordinate	es? Yes X No
	pendi	SAME AS C ABOVE		H(b) Are all subordinates	
$\overline{\Gamma}$	Tax-ex	empt status: X 501(c)(3) 501(c) ( ) ◀ (insert no.) 4947(a)(1) o	or 527	1	a list. (see instructions)
		te: ► HTTP: //WWW.NDI-NM.ORG/		H(c) Group exempt	
		forganization: X Corporation Trust Association Other	L Year		M State of legal domicile; NM
	art I	Summary			
	1	Briefly describe the organization's mission or most significant activities: HELP	CHILD	REN DEVELO	)
Governance		DISCIPLINE, A STANDARD OF EXCELLENCE, AND			
ā	2	Check this box  if the organization discontinued its operations or dispose			
Š	3			L3	1
Ĝ	4	Number of independent voting members of the governing body (Part VI, line 1b)			
ණ ග	5	Total number of individuals employed in calendar year 2017 (Part V, line 2a)			
Activities &	6	Total number of volunteers (estimate if necessary)			
尝	7 a	Total unrelated business revenue from Part VIII, column (C), line 12		7	
₹	Ь.	Net unrelated business taxable income from Form 990-T, line 34			
		, , , , , , , , , , , , , , , , , , ,		Prior Year	Current Year
	8	Contributions and grants (Part VIII, line 1h)		3,538,047	
Ę	9	Program service revenue (Part VIII, line 2g)		1,813,455	· • • · · · · · · · · · · · · · · · · ·
Revenue	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)		830,163	
æ	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		-6,548	
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		6,175,117	
_	_	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		447,817	
		Benefits paid to or for members (Part IX, column (A), line 4)		0	
	45	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		3,900,918	
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)		0.	
en	"h	Total fundraising expenses (Part IX, column (D), line 25) 786, 13	4.		
Ä	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		1,812,261	1,807,170.
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		6,160,996	
		Revenue less expenses. Subtract line 18 from line 12		14,121	
<u></u>		TOTALIZA JOSE SIPERIORA CERTARIO TO HOIN IIIIO 12		inning of Current Year	<u> </u>
ets or	20	Total assets (Part X, line 16)		38,621,691	
ASS	21	Total liabilities (Part X, line 26)		414,388	
Net Asset	22	Net assets or fund balances. Subtract line 21 from line 20		38,207,303	
	irt II	Signature Block			
Und	er pena	ities of perjury, I declare that I have examined this return, including accompanying schedules	and stateme	nts, and to the best of r	ny knowledge and belief, it is
		t, and complete. Declaration of preparer (Other than officer) is based on all information of whi			
		ManyCVI	<u> </u>	7/2	//9
Sign	n	Signature of officer		Date	
Her		RUSSELL BAKER, EXECUTIVE DIRECTOR			
,,	_	Type or print name and title			
		Print/Type preparer's name Preparer's signature	D	ate Check	PTIN
Paid	l	PAMELA ALEXANDERSON PAMELA ALEXANDER	son lo	6/09/19 if self-empi	P01218925
	arer	Firm's name MOSS ADAMS LLP		Firm's EIN	24 24224
-	Only	Firm's address 6565 AMERICAS PARKWAY NE STE 60	0		
		ALBUQUERQUE, NM 87110		Phone no. 5	05-878-7200
1400	ال حالا ،	22 discuss this return with the preparer shows above? (see instructions)		£	X Ves No

Par	III Statement of Program Service Accomplishments
	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission:
	NATIONAL DANCE INSTITUTE OF NEW MEXICO IS FOUNDED WITH THE KNOWLEDGE
	THAT THE ARTS HAVE A UNIQUE POWER TO ENGAGE AND MOTIVATE CHILDREN. THE
	PURPOSE OF OUR DISTINCTIVE PROGRAMS IS TO HELP CHILDREN DEVELOP
	DISCIPLINE, A STANDARD OF EXCELLENCE, AND A BELIEF IN THEMSELVES THAT
2	Did the organization undertake any significant program services during the year which were not listed on the
	orior Form 990 or 990-EZ?
	f "Yes," describe these new services on Schedule O.
	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No
	f "Yes," describe these changes on Schedule O.
	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported.
4a	[Code:) (Expenses \$1,789,996. including grants of \$) (Revenue \$) (Revenue \$) (Revenue \$) (Revenue \$) (Revenue \$) (Revenue \$
	PUBLIC SCHOOLS TO PROVIDE ENERGETIC, ENGAGING DANCE CLASSES TO STUDENTS
	DURING THE REGULAR SCHOOL DAY. PROGRAMS ARE EITHER 15 OR 30 WEEKS LONG.
	A CERTIFIED INSTRUCTOR AND PROFESSIONAL PIANIST TEACH EACH CLASS. AT
	THE END OF THE PROGRAM, STUDENTS CELEBRATE THEIR SUCCESSES THROUGH
	HIGH-QUALITY THEATRICAL PERFORMANCES OR ASSEMBLIES. PROGRAMS ARE FREE
	OF CHARGE TO STUDENTS AND SCHOOLS PAY LESS THAN 10% OF THE COST.
	OFFERED TO 50 SCHOOLS IN SANTA FE, NORTHERN NEW MEXICO AND ALBUQUERQUE,
	THIS PROGRAM BUILDS CHARACTER IN STUDENTS, TEACHING THEM TO WORK HARD,
	DO THEIR BEST, NOT GIVE UP AND BE HEALTHY. EVALUATIONS CONFIRM
	IMPROVEMENT IN STUDENT HEALTH, SCHOOL ATTENDANCE AND RETENTION.
4b	(Code:) (Expenses \$
	RESIDENCY - SERVING 3,464 INDIVIDUALS. PROGRAM IMPLEMENTED IN ONE TO
	THREE WEEK SESSIONS IN 48 SCHOOLS IN RURAL COMMUNITIES, NATIVE AMERICAN
	PUEBLOS AND RESERVATIONS. NDI-NM PARTNERS WITH PUBLIC SCHOOLS TO
	PROVIDE ENERGETIC, ENGAGING DANCE CLASSES TO STUDENTS DURING THE
	REGULAR SCHOOL DAY. A CERTIFIED INSTRUCTOR AND PROFESSIONAL PIANIST
	TEACH EACH CLASS. AT THE END OF THE PROGRAM, STUDENTS CELEBRATE THEIR
	SUCCESSES THROUGH HIGH-QUALITY THEATRICAL PERFORMANCES OR ASSEMBLIES.
	ALL PROGRAMS ARE FREE OF CHARGE TO STUDENTS. SCHOOLS PAY A SMALL FEE.
	SEVEN RESIDENCY PROGRAMS INCLUDE AN ADVANCED TRAINING COMPONENT FOR STUDENTS WISHING TO ADVANCE THEIR SKILLS AND EXPERIENCE.
	STODENTS WISHING TO ADVANCE THEIR SKILLS AND EXPERIENCE.
4c	(Code:) (Expenses \$2, 217, 175. including grants of \$317, 882. ) (Revenue \$\$
-10	ADVANCED TRAINING PROGRAMS - SERVING 1,955 INDIVIDUALS. THESE PROGRAMS
	INCLUDE AFTER SCHOOL PROGRAMS IN WHICH CHILDREN ARE OFFERED THE CHANCE
	TO ATTEND TECHNIQUE DANCE, THEATER, AND VOICE CLASSES REGARDLESS OF
	THEIR ABILITY TO PAY. CLASSES ARE OFFERED IN BALLET, TAP, JAZZ, MODERN
	DANCE, HIP-HOP, VOICE AND ACTING. THEY ARE OPEN TO ALL CHILDREN IN THE
	COMMUNITY AND ARE OFFERED ON A SLIDING-SCALE TUITION BASIS. IN
	ADDITION, AN EXTENSION TO THE IN-SCHOOL CLASSES IS OFFERED FOR STUDENTS
	WHO WISH TO GAIN ADDITIONAL DANCE SKILLS BOTH AFTER SCHOOL AND ON
	WEEKENDS. THIS SUPPLEMENTARY PROGRAM IS OFFERED FREE OF CHARGE.
	PROFESSIONAL EVALUATIONS SHOW THESE STUDENTS SCORE AN AVERAGE OF ONE
	LETTER GRADE HIGHER THAN THEIR PEERS ON MATH, READING AND SCIENCE
	EXAMS.
4d	Other program services (Describe in Schedule O.)
	Expenses \$ 341,084. including grants of \$ 72,632.) (Revenue \$ 247,508.)
4e	Total program service expenses ► 4,832,684.
	Form <b>990</b> (2017

### Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4	Х	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8	Х	
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a		X
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18	Х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G. Part III	19	Х	
			$\Omega\Omega\Omega$	

# Form 990 (2017) NATIONAL DANCE INSTITUTE NM, INC. 85-0431846 Page 4 Part IV Checklist of Required Schedules (continued)

			Yes	_
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Х	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
20	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	•	23	Х	
04-	Schedule J	23	- 21	$\vdash$
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete	04-		<sub>v</sub>
	Schedule K. If "No", go to line 25a	24a		X
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		_
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		<u> </u>
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		<u> </u>
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		X
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes."			
	complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
2	A support of former officer diseases to the control of the control	28a		х
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
		200		1
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,	00-		x
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Х	<u> </u>
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Λ	_
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			3,7
	contributions? If "Yes," complete Schedule M	30		<u> </u>
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		<u> </u>
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	X	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34		X
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
	Note. All Form 990 filers are required to complete Schedule O	38	Х	
	The state of the s	<u>, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>	990	·

# Form 990 (2017) NATIONAL DANCE INSTITUTE NM, INC. Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response or note to any line in this Part V					
					Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	71			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and re	portab	le gaming			
	(gambling) winnings to prize winners?			1c	Х	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,					
	filed for the calendar year ending with or within the year covered by this return	2a	153			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax return	าร?		2b	Х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions	s)				
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?			За	Х	
b	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule	O		3b	Х	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other a	uthorit	y over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial a	ccoun	t)?	4a		<u>X</u>
b	If "Yes," enter the name of the foreign country: ▶					
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Advanced in the Financi	ccount	s (FBAR).			
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		<u>X</u>
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction	tion?		5b		_X_
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		The state of the s	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	e orgai	nization solicit			77
	any contributions that were not tax deductible as charitable contributions?			6a		_ <u>X</u> _
b	If "Yes," did the organization include with every solicitation an express statement that such contribution	ons or	gifts			
_	were not tax deductible?			6b		
7	Organizations that may receive deductible contributions under section 170(c).			_	v	
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser	vices pi	rovided to the payor?	7a	X	
	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b	^	
C	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it wa to file Form 8282?	is requ	irea	7c		х
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d				
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit co	ntract	?	7e		Х
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra	act?		7f		Х
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo	rm 889	99 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization	tion file	e a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained	by the	•			
	sponsoring organization have excess business holdings at any time during the year?			8		
9	Sponsoring organizations maintaining donor advised funds.					
	Did the sponsoring organization make any taxable distributions under section 4966?			9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?			9b		
10	Section 501(c)(7) organizations. Enter:	ا ــ ا				
a	Initiation fees and capital contributions included on Part VIII, line 12	10a				
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
11	Section 501(c)(12) organizations. Enter:	المما				
a h	Gross income from members or shareholders  Gross income from other sources (Do not net amounts due or paid to other sources against	11a				
Ŋ		11b				
100	amounts due or received from them.)  Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form			12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b	ŀ	ıza		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	120				
	Is the organization licensed to issue qualified health plans in more than one state?		ľ	13a		
	<b>Note.</b> See the instructions for additional information the organization must report on Schedule O.					
b	Enter the amount of reserves the organization is required to maintain by the states in which the					
	organization is licensed to issue qualified health plans	13b				
С	Enter the amount of reserves on hand	13c				
	Did the experiention receive any neuments for indept tenning convices during the tay year?			14a		X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule	0		14b		
				Form	990	(2017)

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

800						X
Sec	tion A. Governing Body and Management					
_		Ι.	1 26		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	<u>1a</u>	26	-		
	If there are material differences in voting rights among members of the governing body, or if the governing					
	body delegated broad authority to an executive committee or similar committee, explain in Schedule 0.					
b	Enter the number of voting members included in line 1a, above, who are independent	1b	26	-		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship	with	any other			
	officer, director, trustee, or key employee?			2	X	
3	Did the organization delegate control over management duties customarily performed by or under the	direc	t supervision			
	of officers, directors, or trustees, or key employees to a management company or other person? $\dots$			3		_X_
4	Did the organization make any significant changes to its governing documents since the prior Form 9	90 wa	s filed?	4	Х	
5	Did the organization become aware during the year of a significant diversion of the organization's ass	ets?		5		_X_
6	Did the organization have members or stockholders?			6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or ap	point	one or			
	more members of the governing body?			7a		_X_
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, st	ockho	lders, or			
	persons other than the governing body?			7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year					
а	The governing body?	-	=	8a	Х	
b	Each committee with authority to act on behalf of the governing body?			8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be read	ched a	t the			
	organization's mailing address? If "Yes." provide the names and addresses in Schedule O			9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Re					
	, , , , , , , , , , , , , , , , , , , ,		,		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?			10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such ch	apters	, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?			10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body	/ befor	e filing the form?	11a	X	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.					
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13			12a	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise	to con	flicts?	12b	X	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? $\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \$	'es," d	escribe			
	in Schedule O how this was done			12c	X	
13	Did the organization have a written whistleblower policy?			13	X	
14	Did the organization have a written document retention and destruction policy?			14	X	
15	Did the process for determining compensation of the following persons include a review and approva	l by in	dependent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?					
	The organization's CEO, Executive Director, or top management official			15a	X	
b	Other officers or key employees of the organization			15b	Х	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).					
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangen	nent w	ith a			
	taxable entity during the year?			16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate	-	-			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organ					
800	exempt status with respect to such arrangements?			16b		
	tion C. Disclosure					
17	List the states with which a copy of this Form 990 is required to be filed NM	/O - ··	FO1/-\/O\	.=::-:::		
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T	(Secti	on 501(c)(3)s only) a	allable	•	
	for public inspection. Indicate how you made these available. Check all that apply.					
40	X Own website X Another's website X Upon request  Other (explain		,	<b>c</b>		
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, con	iflict o	r interest policy, and	Tinanc	ıaı	
00	statements available to the public during the tax year.					
20	State the name, address, and telephone number of the person who possesses the organization's boo					
	TOM DOWNEY, DIRECTOR OF FINANCE & ADMINISTRATION -	505	-340-0200			
	1140 ALTO STREET, SANTA FE, NM 87501					

Form **990** (2017)

618309\_1

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	(B)	l	mza		)	ірсі	ioati	(D)	(E)	(F)
Name and Title	Average	(do		Pos		l than d	one	Reportable	Reportable	Estimated
	hours per	box	, unles	ss per	son is	s both	n an	compensation	compensation	amount of
	week (list any							from the	from related organizations	other compensation
	hours for	direc.				- - -		organization	(W-2/1099-MISC)	from the
	related	tee or	ustee			ensati		(W-2/1099-MISC)		organization
	organizations	al trus	onal tr		loyee	comp				and related
	below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organizations
(1) JOHN BERNDT	5.00	트	Ë	±0	- S	<u>=</u> =	요			
CHAIRMAN	3.00	Х		х				0.	0.	0.
(2) MARC GELLER	3.00	21		25				•	<b>.</b>	
VICE-CHAIRMAN	3.00	х		х				0.	0.	0.
(3) GERALD LANDGRAF	3.00									
TREASURER		Х		х				0.	0.	0.
(4) JULIA BOWDICH	2.00									
SECRETARY		Х		Х				0.	0.	0.
(5) CATHERINE OPPENHEIMER	1.00									
FOUNDING ARTISTIC DIRECTOR		Х		Х				0.	0.	0.
(6) JOHN BINGAMAN	1.00									
DIRECTOR		Х						0.	0.	0.
(7) JOHN BURNHAM	1.00									
DIRECTOR		Х						0.	0.	0.
(8) JACQUES D'AMBOISE	0.25									
DIRECTOR & CO-FOUNDER		Х						0.	0.	0.
(9) CYNTHIA DELGADO-THROUGH 4/18/18	0.30									
DIRECTOR		Х						0.	0.	0.
(10) VALERIE T DIKER	1.00									
DIRECTOR AND FOUNDING CHAIR	1 00	Х						0.	0.	0.
(11) LINDA DIPAOLO LOVE	1.00								•	•
DIRECTOR	1 50	Х						0.	0.	0.
(12) DIANE DONIGER	1.50								0	0
DIRECTOR	1 50	Х						0.	0.	0.
(13) DIANE FISHER	1.50	v							0	0
OIRECTOR (14) DAVID FOSTER	2.00	Х						0.	0.	0.
DIRECTOR	2.00	Х						0.	0.	0.
(15) JAMES E GOODWIN	1.00	Λ						0.	0.	<u> </u>
DIRECTOR	1.00	Х						0.	0.	0.
(16) MAYO MILLER KING	1.00					$\vdash$			<b>.</b>	•
DIRECTOR	1.00	х						0.	0.	0.
(17) BETH MOISE	1.50	<u> </u>							3.	
DIRECTOR		х						0.	0.	0.
732007 11-28-17										Form <b>990</b> (2017)

732007 11-28-17

	990 (2017) NATIONAL	DANCE I	INS	TI	TU	ΤE	N	М,	INC.	85-04	31	846	F	age <b>8</b>
Par	Section A. Officers, Directors, True	stees, Key Emp	ploy	ees,	and	l Hig	ghes	t C	ompensated Employee	s (continued)				
	(A)	(B)				C)			(D)	(E)			(F)	
	Name and title	Average hours per		not c		more	than o		Reportable	Reportable	_	l '	stimat	
		week					s both or/trus		compensation from	compensatior from related	1	l ar	nount othe	
		(list any	ctor						the	organizations	3	com	pens	
		hours for	or dire	۵			ted		organization	(W-2/1099-MIS	C)	fr	om tl	ne
		related	stee	truste			bensa		(W-2/1099-MISC)			ı ~	aniza	
		organizations below	ual tru	tional		ploye	t com						d rela anizat	
		line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former				l	ai iizai	10113
(18)	BARBARA MOORE	1.00	_	_		×	1 0							
DIRE	CTOR		Х						0.		0.			0.
(19)	DAVID MORRIS	1.00												
DIRE	CTOR		Х						0.		0.			0.
(20)	LESLIE NATHANSON JURIS	1.50												
DIRE	CTOR		Х						0.		0.			0.
(21)	NELSON NAVARRO	1.00	1											
DIRE		1.50	Х						0.		0.			0.
	TOM NICKOLOFF	1.50	٠,,								^			^
DIRE		1 00	Х						0.		0.			0.
DIRE	SANDY SELIGMAN	1.00	х						0.		0.			0.
	LUCI TAPANHONSO-THROUGH 6/8/18	1.00	^	$\vdash$					0.		0.			0.
DIRE		1.00	Х						0.		0.			0.
	CARRIE TERRELL	1.00	25						•		•			<u> </u>
DIRE	CTOR		Х						0.		0.			0.
(26)	KATIE THOMPSON	1.00							-					
DIRE	CTOR		Х						0.		0.			0.
1b	Sub-total							<b></b>	0.		0.			0.
С	Total from continuation sheets to Part V	II, Section A						<b>&gt;</b>	404,174.		0.			27.
d								<u> </u>	404,174.		0.	2	0,4	27.
2	Total number of individuals (including but	not limited to th	ose	liste	d ab	ove	) wh	o re	ceived more than \$100,	000 of reportable				_
	compensation from the organization													1
													Yes	No
3	Did the organization list any <b>former</b> officer				•	•	•		•					X
	line 1a? If "Yes," complete Schedule J for											3		┼≏
4	For any individual listed on line 1a, is the s											4	Х	
5	and related organizations greater than \$15 Did any person listed on line 1a receive or											4	25	
3	rendered to the organization? If "Yes." con											5		Х
Sect	ion B. Independent Contractors	ripiete Scrieduli	<del>-</del> J /	UI SL	<i>ICIT</i>	JEIS	OII .							
1	Complete this table for your five highest co	ompensated inc	depe	nder	nt co	ontra	acto	rs th	at received more than \$	100,000 of comp	ensa	tion fro	om	
	the organization. Report compensation for													
	(A)								(B)			(0	<b>C</b> )	
	Name and busines:	address	N	INC	3			$\perp$	Description of s	ervices	С	ompe	nsatio	on
-								$\dashv$						
								- 1						

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ► 0

SEE PART VII, SECTION A CONTINUATION SHEETS

Form 990	NATIONAL	DANCE I	NS	TI	TU	TE	N	Μ,	INC.	85-043	1846
Part VII	Section A. Officers, Directors, Tru	stees, Key En	nplo	yee	s, aı	nd H	lighe	est (	Compensated Employe	es (continued)	
	(A)	(B)				C)			(D)	(E)	(F)
	Name and title	Average				ition			Reportable	Reportable	Estimated
		hours	(cl	heck	all ·	that	арр	ly)	compensation	compensation	amount of
		per							from	from related	other
		week	L				oyee		the	organizations	compensation
		(list any	irecto				em pl		organization	(W-2/1099-MISC)	from the
		hours for related	ord	tee			sated		(W-2/1099-MISC)		organization and related
		organizations	rustee	ıl trus		ee/	m pen				organizations
		below	Individual trustee or director	Institutional trustee	_	Key employee	Highest compensated employee	Je.			organizations
		line)	Indivi	Institu	Officer of the or	Key e	Highe	Former			
(27) DAVII	O VOGEL	1.50									
DIRECTOR			Х						0.	0.	0.
(28) MAY W	VILSON	1.00									
DIRECTOR			Х						0.	0.	0.
(29) RUSSE	ELL BAKER	40.00									
EXECUTIVE	DIRECTOR				Х				179,153.	0.	9,752
(30) ELIZ#	ABETH SALGANEK	40.00									
ARTISTIC I	DIRECTOR				Х				101,854.	0.	8,199.
(31) MARIA	A WOLFE	40.00									
	OF BUSINESS & ADMINISTRATIO				X				123,167.	0.	2,476
(32) CYNTH	HIA DELGADO	40.00									
DIRECTOR C	OF ADVANCEMENT				Х				0.	0.	0 .
			L		L			L			
					L						
			l	1	1			l			
					l				404,174.		20,427.

# Part VIII Statement of Revenue

		Check if Schedule O conta	ains a response	e or note to any line	e in this Part VIII			
		Cheek ii Conodaio C Cons	and a respense	or moto to any iiii	(A)	(B)	(C)	(D)
					Total revenue	Related or	Unrelated business	Revenuè excluded from tax under
						exempt function revenue	revenue	sections 512 - 514
S S	1 a	Federated campaigns	1a	60,825.				012 011
Contributions, Gifts, Grants and Other Similar Amounts		Membership dues		,				
င်္ပ မြ		Fundraising events		708,596.				
fts, r A		Related organizations		, -				
<u>e</u>		Government grants (contribution						
Sin		All other contributions, gifts, grant						
e të	•	similar amounts not included abov	·	3,029,308.				
흕	~	Noncash contributions included in lines 1		215,374.				
Š	_	Total. Add lines 1a-1f			3,798,729.			
0 10		Total Add lines 12 11		Business Code	, ,			
•	2 2	TUITION AND FEES		611600	1,081,178.	1,081,178.		
Ş	z a b			611600	524,931.	524,931.		
iue iue	C		DISE	711130	175,380.	175,380.		
ž Š	d	<del></del>						
gra Re	e							
Program Service Revenue		All other program service rever						
		Total. Add lines 2a-2f			1,781,489.			
	3	Investment income (including			, ,			
	_	other similar amounts)			514,028.			514,028.
	4	Income from investment of tax			,			,
	5	Royalties		•				
	_	· · · · <b>,</b> - · · · · · · · · · · · · · · · · · ·	(i) Real	(ii) Personal				
	6 a	Gross rents	53,477					
		Less: rental expenses	4,987					
		Rental income or (loss)	48,490					
		Net rental income or (loss)			48,490.			48,490.
		Gross amount from sales of	(i) Securities	(ii) Other				
		assets other than inventory	6,696,665	<del></del>				
	b	Less: cost or other basis						
		and sales expenses	6,055,518	7,280.				
	С	Gain or (loss)	641,147	. 0.				
		Net gain or (loss)		<b>&gt;</b>	641,147.			641,147.
ø	8 a	Gross income from fundraising	events (not					
		including \$ 708,	596. of					
eve		contributions reported on line	1c). See					
ت ھ		Part IV, line 18		53,552.				
Other Revenu	b	Less: direct expenses		b 225,281.				
0	С	Net income or (loss) from fund	raising events	<b>_</b>	-171,729.			-171,729.
	9 a	Gross income from gaming ac	tivities. See					
		Part IV, line 19		a 19,677.				
	b	Less: direct expenses		<b>b</b> 5,790.				
	С	Net income or (loss) from gami	ing activities	<u></u>	13,887.			13,887.
	10 a	Gross sales of inventory, less r	eturns					
		and allowances		a				
	b	Less: cost of goods sold		b				
	С	Net income or (loss) from sales	of inventory	<b></b>				
		Miscellaneous Revenue	9	Business Code				
		ADVERTISING REVENUE		711120	42,700.		26,750.	15,950.
	b	STAFFING REVENUE		711120	11,357.		11,357.	
	С							
		All other revenue		711120	2,824.			2,824.
	е				56,881.			
	12	Total revenue. See instructions.		<b>&gt;</b>	6,682,922.	1,781,489.	38,107.	1,064,597.

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<u>Sect</u>	ion 501(c)(3) and 501(c)(4) organizations must comp Check if Schedule O contains a respons		•	nplete column (A).	
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D</b> ) Fundraising expenses
1	Grants and other assistance to domestic organizations		·		·
	and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
	individuals. See Part IV, line 22	390,514.	390,514.		
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	464,961.	192,638.	157,896.	114,427.
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)	0 040 455	0 201 052	154 105	202 252
7	Other salaries and wages	2,949,157.	2,391,973.	174,105.	383,079.
8	Pension plan accruals and contributions (include	45 255	38 464	0 055	F 0F4
	section 401(k) and 403(b) employer contributions)	45,375.	37,164.	2,257.	5,954. 37,237. 36,907.
9	Other employee benefits	243,154.	188,747.	17,170.	37,237
10	Payroll taxes	250,388.	193,222.	20,259.	36,907.
11	Fees for services (non-employees):				
а		F 404	4 005	1 200	
b	<u> </u>	5,424.	4,025.	1,399.	
	Accounting	26,215.	1.6 4.01	26,215.	
	Lobbying	16,481.	16,481.		
e	, F				
f	Investment management fees				
g	,	214,000.	153,860.	18,178.	41,962.
40	column (A) amount, list line 11g expenses on Sch 0.)	20,986.	15,884.	395.	41,707.
12	Advertising and promotion	163,928.	111,106.	8,916.	43,906.
13	Office expenses	95,624.	64,866.	9,324.	21,434.
14 15	Information technology	33,024.	01,000.	7,324.	21,151
16	Royalties	288,346.	264,122.	10,943.	13,281.
17	Occupancy Travel	192,741.	175,574.	6,049.	11,118.
18	Payments of travel or entertainment expenses	2,7,7,22,0	27373720	0,0250	
10	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	31,232.	25,707.	1,119.	4,406.
20	Interest	,	==,		_,
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	507,566.	463,488.	19,374.	24,704.
23	Insurance	63,114.	19,495.	39,964.	24,704. 3,655.
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A)	·	·		·
_	amount, list line 24e expenses on Schedule 0.)  UBIT	1,972.		1,972.	
a h	EMPLOYEE EDUCATION	56,910.	24,538.	14,607.	17,765.
b c	COSTUMES AND SHOES	45,305.	45,305.	14,00/•	11,100
d	MERCHANDISE EXPENSE	21,667.	21,667.		
	All other expenses	55,659.	32,308.	1,759.	21,592.
е 25	Total functional expenses. Add lines 1 through 24e	6,150,719.	4,832,684.	531,901.	786,134
<u>25</u> 26	Joint costs. Complete this line only if the organization	0,100,110	1,002,004.	331,301.	,00,101
20	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				

Part >	X	Balance Sheet					
		Check if Schedule O contains a response or note t	to any line	in this Part X			
					<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing			28,587.	1	49,991
2	2	Savings and temporary cash investments			1,103,688.	2	1,588,834
3	3	Pledges and grants receivable, net			304,475.	3	1,449,256
	4	Accounts receivable, net			64,482.	4	31,747
	5	Loans and other receivables from current and form					·
		trustees, key employees, and highest compensate	ed emplove	es. Complete			
		Part II of Schedule L				5	
6	6	Loans and other receivables from other disqualified					
		section 4958(f)(1)), persons described in section 49	958(c)(3)(B	), and contributing			
		employers and sponsoring organizations of section					
<sub>ω</sub>		employees' beneficiary organizations (see instr). Co		-		6	
Assets	7	Notes and loans receivable, net				7	
8   8	8	Inventories for sale or use				8	
و	9	Donata i di companya a considerati de fermo di che compa				9	89,331
10	0a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D	10a 1	4,211,436.			
	b	Less: accumulated depreciation	10b	4,483,959.	10,011,099.	10c	9,727,477
1.	1	Investments - publicly traded securities			27,049,895.	11	9,727,477 27,355,977
12	2	Investments - other securities. See Part IV, line 11				12	
13	3	Investments - program-related. See Part IV, line 11				13	
14	4	Intangible assets		14			
15		Other assets. See Part IV, line 11			59,465.	15	60,412
16		Total assets. Add lines 1 through 15 (must equal			38,621,691.	16	40,353,025
17	7	Accounts payable and accrued expenses			106,354.	17	137,135
18	8	Grants payable		18			
19		Deferred revenue		308,034.	19	524,163	
20	0	Tax-exempt bond liabilities				20	
2		Escrow or custodial account liability. Complete Pa				21	
္က 22	2	Loans and other payables to current and former of	fficers, dire	ectors, trustees,			
<u>≝</u>		key employees, highest compensated employees,	and disqu	alified persons.			
Liabilities		Complete Part II of Schedule L				22	
⊐   <sub>23</sub>	3	Secured mortgages and notes payable to unrelate	ed third par	ties		23	
24	4	Unsecured notes and loans payable to unrelated the	hird partie	s		24	
25	5	Other liabilities (including federal income tax, paya					
		parties, and other liabilities not included on lines 1	7-24). Con	nplete Part X of			
		Schedule D			44.4.222	25	661 000
26	6	Total liabilities. Add lines 17 through 25			414,388.	26	661,298
		Organizations that follow SFAS 117 (ASC 958), o		e ▶ 🔼 and			
es		complete lines 27 through 29, and lines 33 and 3			05 540 011		25 625 620
<u>27</u>		Unrestricted net assets			25,543,311.	27	25,635,638
일 28		Temporarily restricted net assets			1,826,199.	28	1,718,296
힏   29	9				10,837,793.	29	12,337,793
로		Organizations that do not follow SFAS 117 (ASC	C 958), ch	eck here 🕨 📖			
ة ا ق	_	and complete lines 30 through 34.				0.0	
30		Capital stock or trust principal, or current funds				30	
ASS 3		Paid-in or capital surplus, or land, building, or equi				31	
Net Assets or Fund Balances		Retained earnings, endowment, accumulated inco			20 207 202	32	20 601 707
"		Total net assets or fund balances			38,207,303.	33	39,691,727
34	4	Total liabilities and net assets/fund balances			38,621,691.	34	40,353,025 Form <b>990</b> (201

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit

or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Act and OMB Circular A-133?

Form 990 (2017)

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#### SCHEDULE A

Internal Revenue Service

(Form 990 or 990-EZ)

Department of the Treasury

## **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2017

Open to Public Inspection

Name of the organization **Employer identification number** NATIONAL DANCE INSTITUTE NM, 85-0431846 INC. Reason for Public Charity Status (All organizations must complete this part.) See instructions Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations Provide the following information about the supported organization(s). (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other n your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) No above (see instructions))

### Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2013	<b>(b)</b> 2014	(c) 2015	<b>(d)</b> 2016	<b>(e)</b> 2017	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	2327670.	2711287.	2434427.	3538047.	3798729.	14810160.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge	22255	0511005	0.40.4.40.7	252245	20000	11010160
4	Total. Add lines 1 through 3	2327670.	2711287.	2434427.	3538047.	3798729.	14810160.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						2000116
_	column (f)						2909116.
	Public support. Subtract line 5 from line 4.						11901044.
		(-) 0040	(1-) 004.4	(-) 0045	(-1) 0040	(-) 0047	(0) T-1-1
	ndar year (or fiscal year beginning in)	(a) 2013 2327670.	(b) 2014 2711287.	(c) 2015 2434427.	(d) 2016 3538047.	(e) 2017 3798729	(f) Total 14810160.
	Amounts from line 4	2327070•	2/1120/•	2434427•	3330047•	3130123.	14010100.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties, and income from similar sources	537,185.	608,423.	494 160	507 198	567 505	2714471.
۵	Net income from unrelated business	337,103.	000,425.	454,100.	307,130.	307,303.	2/144/16
3	activities, whether or not the						
	business is regularly carried on	42,686.	14,106.	29,831.	40,198.	27.410.	154,231.
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)						
11	<b>Total support.</b> Add lines 7 through 10						17678862.
	Gross receipts from related activities,	etc. (see instruction	ns)			12 9	,426,471.
	First five years. If the Form 990 is for	•	,				
	organization, check this box and stop	here					<b>&gt;</b>
Sec	ction C. Computation of Publi	c Support Per	centage				
14	Public support percentage for 2017 (I	ine 6, column (f) di	vided by line 11, c	olumn (f))		14	67.32 %
15	Public support percentage from 2016	Schedule A, Part	I, line 14			15	70.05 %
16a	33 1/3% support test - 2017. If the o						
	$\ensuremath{\mathbf{stop}}$ here. The organization qualifies	as a publicly suppo	orted organization				<b>&gt;</b> X
b	33 1/3% support test - 2016. If the o	•		•		•	
	and <b>stop here.</b> The organization qual	ifies as a publicly s	upported organiza	ation			▶∟
17a	10% -facts-and-circumstances test	-					
	and if the organization meets the "fac		•	-	•	•	
	meets the "facts-and-circumstances"						
b	10% -facts-and-circumstances test	-					
	more, and if the organization meets the		•				e .
	organization meets the "facts-and-circ			•	,		▶∐
18	Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions						

### Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support		· · · · · · · · · · · · · · · · · · ·				
Calendar year (or fiscal year beginning in)	(a) 2013	<b>(b)</b> 2014	(c) 2015	(d) 2016	<b>(e)</b> 2017	(f) Total
1 Gifts, grants, contributions, and						
membership fees received. (Do not						
include any "unusual grants.")						
2 Gross receipts from admissions,						
merchandise sold or services per- formed, or facilities furnished in						
any activity that is related to the						
organization's tax-exempt purpose						
3 Gross receipts from activities that						
are not an unrelated trade or bus-						
iness under section 513						
4 Tax revenues levied for the organ-						
ization's benefit and either paid to						
or expended on its behalf					-	
5 The value of services or facilities						
furnished by a governmental unit to						
the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and						
3 received from disqualified persons  b Amounts included on lines 2 and 3 received						
from other than disqualified persons that						
exceed the greater of \$5,000 or 1% of the						
amount on line 13 for the year						
c Add lines 7a and 7b						<del>                                     </del>
8 Public support. (Subtract line 7c from line 6.) Section B. Total Support						
Calendar year (or fiscal year beginning in)	(a) 2013	<b>(b)</b> 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
9 Amounts from line 6	(a) 2013	(b) 2014	(6) 2010	(u) 2010	(6) 2017	(i) Total
10a Gross income from interest,						
dividends, payments received on						
securities loans, rents, royalties, and income from similar sources						
<b>b</b> Unrelated business taxable income						
(less section 511 taxes) from businesses						
acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business						
activities not included in line 10b, whether or not the business is						
regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital						
assets (Explain in Part VI.)						
14 First five years. If the Form 990 is for	the organization's	s first, second. thir	d, fourth. or fifth to	ax year as a section	n 501(c)(3) organi:	zation,
check this box and <b>stop here</b>	· ·			•		·
Section C. Computation of Publi						
15 Public support percentage for 2017 (li	ne 8, column (f) di	vided by line 13, c	olumn (f))		15	%
16 Public support percentage from 2016	Schedule A, Part	III, line 15			16	%
Section D. Computation of Inves	tment Income	e Percentage				
17 Investment income percentage for 20	<b>117</b> (line 10c, colur	mn (f) divided by lir	ne 13, column (f))		17	%
18 Investment income percentage from 2	<b>2016</b> Schedule A,	Part III, line 17			18	%
19a 33 1/3% support tests - 2017. If the	organization did r	not check the box	on line 14, and line	e 15 is more than 3	33 1/3%, and line	17 is not
more than 33 1/3%, check this box ar						
b 33 1/3% support tests - 2016. If the						
line 18 is not more than 33 1/3%, check						▶∐
20 Private foundation If the organization	n did not check a	hay on line 1/ 10	a or 10h check th	nie hov and see inc	etructions	<b>▶</b>

### Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7?

  If "Yes." complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes." provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

	Yes	No
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2		
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3с		
- 55		
4a		
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10a		
10b		

ı u	Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
Sec	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			l
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		i
Sec	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	tion D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		
Sec	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below.			
С	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see insti	ructions,		
2	Activities Test. Answer (a) and (b) below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			1
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined	_		
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			1
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
_	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
_	trustees of each of the supported organizations? <i>Provide details in Part VI</i> .	3a		
b	1 71 3 7	٥.		
	of its supported organizations? If "Yes." describe in Part VI the role played by the organization in this regard.	3b		

Pa	Type III Non-Functionally Integrated 509(a)(3) Supporti	ng Organ	nizations	
1	Check here if the organization satisfied the Integral Part Test as a qualifying			Part VI.) See instructions. A
	other Type III non-functionally integrated supporting organizations must of			•
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
_3	Other gross income (see instructions)	3		
_4	Add lines 1 through 3	4		
_5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
a	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
c	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other			
	factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
_3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
	see instructions)	4		
_5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
_6	Multiply line 5 by .035	6		
_7_	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
_3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions)	6		
7	Check here if the current year is the organization's first as a non-function	ally integrate	ed Type III supporting orga	inization (see

Schedule A (Form 990 or 990-EZ) 2017

instructions).

Par	<sup>ব</sup> V │ Type III Non-Functionally Integrated 509(	(a)(3) Supporting Orga	nizations <sub>(continued)</sub>	
Secti	on D - Distributions		Current Year	
1	Amounts paid to supported organizations to accomplish exer	mpt purposes		
2	Amounts paid to perform activity that directly furthers exemp	t purposes of supported		
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpose	es of supported organizations	3	
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which the	ne organization is responsive		
	(provide details in Part VI). See instructions.			
9	Distributable amount for 2017 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
Secti	on E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2017	(iii) Distributable Amount for 2017
1	Distributable amount for 2017 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2017 (reason-			
	able cause required- explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2017			
а				
b	From 2013			
С	From 2014			
d	From 2015			
е	From 2016			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2017 distributable amount			
i	Carryover from 2012 not applied (see instructions)			
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2017 from Section D,			
	line 7: \$			
а	Applied to underdistributions of prior years			
b	Applied to 2017 distributable amount			
С	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2017, if			
	any. Subtract lines 3g and 4a from line 2. For result greater			
	than zero, explain in <b>Part VI.</b> See instructions.			
6	Remaining underdistributions for 2017. Subtract lines 3h			
	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions.			
7	Excess distributions carryover to 2018. Add lines 3j			
	and 4c.			
8	Breakdown of line 7:			
а	Excess from 2013			
b	Excess from 2014			
С	Excess from 2015			
d	Excess from 2016			
е	Excess from 2017			

Schedule A (Form 990 or 990-EZ) 2017

#### Schedule B (Form 990, 990-EZ.

Department of the Treasury Internal Revenue Service

or 990-PF)

#### **Schedule of Contributors**

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

➤ Go to www.irs.gov/Form990 for the latest information.

INC.

OMB No. 1545-0047

2017

Name of the organization

NATIONAL DANCE INSTITUTE NM

**Employer identification number** 

85-0431846

Organization type (check one): Filers of: Section: X 501(c)( 3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the **General Rule** or a **Special Rule**. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. General Rule ☐ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules X For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to

certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

# NATIONAL DANCE INSTITUTE NM, INC.

85-0431846

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1		\$\$_	Person X Payroll  Noncash  (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2		\$1,500,000.	Person X Payroll  Noncash  (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3		\$ <u>150,000.</u>	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
NO.	Name, address, and ZIP + 4	\$	Person Payroll Moncash Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)

# NATIONAL DANCE INSTITUTE NM, INC.

85-0431846

Part II	Noncash Property (see instructions). Use duplicate copies of Par	t II if additional space is needed.	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		<u> </u>	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		 \$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\ \\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
			990 990-F7 or 990-PF) (2017

Schedule B (Form 990, 990-EZ, or 990-PF) (2017) Page 4 Name of organization Employer identification number NATIONAL DANCE INSTITUTE NM, 85-0431846 Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for Part III the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

#### SCHEDULE C

(Form 990 or 990-EZ)

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527 Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ.

OMB No. 1545-0047

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

Department of the Treasury Internal Revenue Service

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy

Tax) (see separate instructions), then			·	
<ul> <li>Section 501(c)(4), (5), or (6) organizat</li> </ul>	ions: Complete Part III.			
Name of organization			Empl	oyer identification number
NATIONA	<u>L DANCE INSTITUTE</u>	NM, INC.		85-0431846
Part I-A   Complete if the org	anization is exempt unde	r section 501(c) o	or is a section 527 or	ganization.
<ol> <li>Provide a description of the organiz</li> <li>Political campaign activity expendite</li> <li>Volunteer hours for political campaign</li> </ol>	ures		<b>&gt;</b> \$	
Part I-B Complete if the org	anization is exempt unde	r section 501(c)(3	3).	
1 Enter the amount of any excise tax	incurred by the organization unde	er section 4955	▶\$	
2 Enter the amount of any excise tax				
3 If the organization incurred a section	n 4955 tax, did it file Form 4720 fo	or this year?		Yes No
4a Was a correction made?				Yes No
<b>b</b> If "Yes." describe in Part IV.				
Part I-C Complete if the org	anization is exempt unde	r section 501(c),	except section 501(c	)(3).
<ol> <li>Enter the amount directly expended</li> <li>Enter the amount of the filing organiexempt function activities</li> <li>Total exempt function expenditures line 17b</li> <li>Did the filing organization file Form</li> <li>Enter the names, addresses and emmade payments. For each organization contributions received that were propolitical action committee (PAC). If a contributions received that were propolitical action committee (PAC). If a contributions received that were propolitical action committee (PAC).</li> </ol>	. Add lines 1 and 2. Enter here an	er organizations for se	itical organizations to which ation's funds. Also enter the anization, such as a separate IV.	Yes No the filing organization amount of political e segregated fund or a
(a) Name	<b>(b)</b> Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization.  If none, enter -0

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2017

LHA

732041 11-09-17

<u></u>			····,			
Lobbying Expenditures During 4-Year Averaging Period						
Calendar year (or fiscal year beginning in)	<b>(a)</b> 2014	<b>(b)</b> 2015	(c) 2016	<b>(d)</b> 2017	(e) Total	
2a Lobbying nontaxable amount	431,054.	441,851.	458,050.	418,229.	1,749,184.	
<b>b</b> Lobbying ceiling amount (150% of line 2a, column(e))					2,623,776.	
c Total lobbying expenditures	16,228.	16,397.	16,546.	16,481.	65,652.	
<b>d</b> Grassroots nontaxable amount	107,764.	110,463.	114,513.	104,557.	437,297.	
e Grassroots ceiling amount (150% of line 2d, column (e))					655,946.	
f Grassroots lobbying expenditures						

Schedule C (Form 990 or 990-EZ) 2017

# Schedule C (Form 990 or 990-EZ) 2017 NATIONAL DANCE INSTITUTE NM, INC. 85-04318 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

The lobbying activity.  1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:  a Volunteers?  b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  c Media advertisements?		NI.		
local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:  a Volunteers?  b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?		No	Amo	ount
or referendum, through the use of:  a Volunteers?  b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
a Volunteers?  b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
<b>b</b> Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
<b>b</b> Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
Media advertisements?				
	+			
d Mailings to members, legislators, or the public?	_			
e Publications, or published or broadcast statements?	_			
f Grants to other organizations for lobbying purposes?	_			
g Direct contact with legislators, their staffs, government officials, or a legislative body?	_			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?	_			
i Other activities?				
j Total. Add lines 1c through 1i				
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
b If "Yes," enter the amount of any tax incurred under section 4912				
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? art III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)	1/5) (	or sec	rtion	
501(c)(6).	,,,,,	), 3CC	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
33 ·(4)(4).			Yes	N
		1		<del>-                                    </del>
Were substantially all (90% or more) dues received nondeductible by members?		2		
, , , , , , , , , , , , , , , , , , , ,				
Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior yeart III-B Complete if the organization is exempt under section 501(c)(4), section 501(c) 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," O	ar? <b>)(5),</b> c	3 or sec		∋ 3, is
Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior ye art III-B  Complete if the organization is exempt under section 501(c)(4), section 501(c) 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," O answered "Yes."	ar? )(5), c R (b)	3 or sec Part		e 3, is
Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior yet art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c) 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," O answered "Yes."  Dues, assessments and similar amounts from members	ar? )(5), c R (b)	3 or sec		∋ 3, is
Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior ye art III-B  Complete if the organization is exempt under section 501(c)(4), section 501(c)  501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," O answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political	ar? )(5), c R (b)	3 or sec Part		e 3, is
Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior ye art III-B  Complete if the organization is exempt under section 501(c)(4), section 501(c) 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," O answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).	ar? (5), c R (b)	3 Part		e 3, is
Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior ye art III-B  Complete if the organization is exempt under section 501(c)(4), section 501(c) 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," O answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  a Current year	ar? (5), c R (b)	3 or sec Part		e 3, is
Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior yet art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c) 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," Of answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year	ar? <b>(5), c</b> <b>R (b)</b>	3 Part		e 3, is
Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior yet art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c) 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," Of answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Complete if the organization exempt under section 501(c)(4), section 501(c)  Complete if the organization and political exempt under section 501(c)(4), section 501(c)  Complete if the organization exempt year exempt under section 501(c)(4), section 501(c)  Complete if the organization and political exempt under section 501(c)(4), section 501(c)  Complete if the organization exempt year exempt under section 501(c)(4), section 501(c)  Complete if the organization is exempt under section 501(c)(4), section 501(c)  Complete if the organization is exempt under section 501(c)(4), section 501(c)  Complete if the organization is exempt under section 501(c)(4), section 501(c)  Complete if the organization is exempt under section 501(c)  Complete if the organization is exempt under section 501(c)  Complete if the organization is exempt under section 501(c)  Complete if the organization is exempt under section 501(c)  Complete if the organization is exempt under section 501(c)  Complete if the organization is exempt under section 501(c)  Complete if the organization is exempt under section 501(c)  Complete if the organization is exempt under section 501(c)  Complete if the organization is exempt under section 501(c)  Complete if the organization is exempt under section 501(c)  Complete if the organization is exempt under section 501(c)  Complete if the organization is exempt under section 501(c)  Complete if the organization is	ar? <b>((5), c</b> <b>R (b)</b>	3 or sec Part		e 3, is
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Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior ye art III-B  Complete if the organization is exempt under section 501(c)(4), section 501(c)  501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," O answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	ar? <b>((5), c</b> <b>R (b)</b>	3 or sec Part		e 3, is
Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior ye art III-B  Complete if the organization is exempt under section 501(c)(4), section 501(c) 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," O answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political	ar? <b>(5), c</b> <b>R (b)</b>	3 or sec Part		e 3, is
Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior ye art III-B  Complete if the organization is exempt under section 501(c)(4), section 501(c) 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," O answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political	ar? <b>(5), c</b> <b>R (b)</b>	3 or sec Part  1 2a 2b 2c 3		e 3, i:

### **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

NATIONAL DANCE INSTITUTE NM, INC. **Employer identification number** 85-0431846

Total number at end of year   2   Aggregate value of grants from (auring year)   3   Aggregate value of grants from (auring year)   4   Aggregate value of grants from (auring year)   4   Aggregate value of grants from (auring year)   5   Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization inform all grantees, danors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring importantial purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring importantial purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring importantial purposes and that the purpose conferring importantial purposes and that the purpose conferring importantial purposes and that the purpose conferring important land area are preservation of land for public use (e.g., recreation or education)   Preservation of a historically important land area   Preservation of land for public use (e.g., recreation or education)   Preservation of a historically important land area   Preservation of open space   Complete line 32 through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.   Held at the Ead of the Tax Year   Tax Total number of conservation easements included and a qualified conservation conservation easement in the last   Tax Year   Tax Total number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year   Did number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year   Did number of states where property subj	Pa			or Accounts. Complete if the
1 Total number at end of year 2 Aggregate value of contributions to (during year) 3 Aggregate value of contributions to (during year) 4 Aggregate value of grants from (during year) 4 Aggregate value of grants from (during year) 5 Did the organization in property, subject to the organization's exclusive legal control? 5 Did the organization in property, subject to the organization's exclusive legal control? 6 Did the organization in property, subject to the organization's exclusive legal control? 7 Port III Conservation Easements. Complete if the organization is writing that grant funds can be used only for charitable purposes and not for the benefit of the denor or donor advisor, or for any other purpose conferring imperimentable private benefit?  Part III Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. 7 Purpose(s) of conservation easements held by the organization or education) Preservation of a historically important land area 7 Protection of natural habitat Preservation of a preservation of a certified historic structure included in (a) 8 Number of conservation easements 9 Total number of conservation easements on a certified historic structure included in (a) 9 Number of conservation easements on a certified historic structure included in (a) 9 Number of conservation easements on a certified historic structure included in (b) 9 Number of conservation easements on a certified historic structure included in (a) 9 Number of states where property subject to conservation easement is located Number of conservation easements in conservation easements in conservation easements of states where property subject to conservation easements is located Number of conservation easements in mornitoring, inspection, handling of violations, and enforcing conservation easements during the year Number of expenses incurred in monitoring, in		organization answered "Yes" on Form 990, Part IV, line		(b) Funds and other accounts
2 Aggregate value of contributions to (during year)  4 Aggregate value at end of year  5 Did the organization inform all donors and donor advisors in writing that the assets helid in donor advisors are the organization inform all grantees, donors, and donor advisors in writing that the assets helid in donor advisor in writing that the assets helid in donor advisor are the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring incompanies to the property of the proper	1	Total number at end of year	(a) Bollot davised failes	(b) I dilab dila ottioi docodilio
A Aggregate value of grants from (during year)  4 Aggregate value at end of year  5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization in property, subject to the organization's exclusive legal control?  6 Did the organization inform all grantees, donors, and donor advisors in writing that the assets held in donor advised funds are the organization in property, subject to the organization's exclusive legal control?  7 Port of the property				
4 Aggregate value at end of year  5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization in year, subject to the organization's exclusive legal control?  6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermisable private benefit?  Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.  1 Purpose(s) of conservation easements held by the organization (check all that apoly).  Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Protection of natural habitat Protection of natural habitat Preservation of one space 2 Complete inse 2 a through 2 of it the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.  1 Total number of conservation easements S.  2 Total number of conservation easements S.  2 Total acreage restricted by conservation easements  3 Total number of conservation easements on a certified historic structure included in (a)  4 Number of conservation easements microbided in (c) acquired after 7/25/05, and not on a historic structure listed in the National Register  5 Does the organization have a written policy regarding the periodic monitoring, inspecting, handling of violations, and enforcement of the conservation easements in chuded in (c) acquired after 7/25/05, and not on a historic structure included in the conservation easements during the year  4 Number of states where property subject to conservation easement is located 10 periodic monitoring, inspecting, handling of violations, and enforcing conservation easements during the year  5 Does the organization have a written policy regarding the periodic monitoring, inspecting, handling of violations,				
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's properly, subject to the organization's secularive legal control?				
are the organization's property, subject to the organization's exclusive legal control?			vriting that the assets held in donor advis	sed funds
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissable private benefit?  Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.  1 Purpose(s) of conservation easements held by the organization (check all that apply).  Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Protection of natural habitation.  Preservation of poen space  2 Complete lines 2 at through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.  a Total number of conservation easements.  Complete lines 2 at through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.  a Total number of conservation easements.  Complete lines 2 at through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.  a Total number of conservation easements.  Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register  Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year   Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year.  Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the text year.  So Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcing conservation easements during the year   Number of states where property subject to conservat			_	
for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impromissible private benefit?    Part     Conservation Easements. Complete if the organization answered "Yes" on Form 980, Part IV, line 7.    Purpose(s) of conservation easements held by the organization (check all that apply).   Preservation of a not for public use (e.g., recreation or education)   Preservation of a historically important land area   Protection of natural habitat   Protection of natural habitat   Protection of open space   Preservation of open space   Preservation of open space   Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.   Reld at the End of the Tax Year a Total number of conservation easements   2a	6			
Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.  1 Purpose(s) of conservation easements held by the organization (check all that apply).    Preservation of land for public use (e.g., recreation or education)   Preservation of a historically important land area   Protection of natural habitat   Protection of open space   Preservation of open space   Preservation of open space   Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.   A Total number of conservation easements   2a				
Preservation of land for public use (e.g., recreation or education)				
Preservation of land for public use (e.g., recreation or education)   Preservation of a historically important land area   Protection of natural habitat   Preservation of open space	Pa	t II Conservation Easements. Complete if the org	anization answered "Yes" on Form 990,	Part IV, line 7.
Protection of natural habitat	1	Purpose(s) of conservation easements held by the organization	on (check all that apply).	
□ Preservation of open space  2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.  a Total number of conservation easements  b Total acreage restricted by conservation easements  c Number of conservation easements and a certified historic structure included in (a)  d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register  3 Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register  4 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶  4 Number of states where property subject to conservation easement is located ▶  5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?  6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$  8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(ii)  and section 170(h)(4)(B)(iii)?  yes No  1 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.  Complete if the organization answered 'Yes' on Form 990, Part IV, line 8.  1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the		Preservation of land for public use (e.g., recreation or ed	ducation) Preservation of a his	torically important land area
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listed in the National Register				
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<ul> <li>▶ \$</li></ul>		<b>&gt;</b>		
Boes each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(ii) and section 170(h)(4)(B)(iii)?  In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.  Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.  Complete if the organization answered "Yes" on Form 990, Part IV, line 8.  1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.  b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:  (i) Revenue included on Form 990, Part VIII, line 1  (ii) Assets included in Form 990, Part X  2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:  a Revenue included on Form 990, Part VIII, line 1  Expense included on Form 990, Part VIII, line 1  Expense included on Form 990, Part VIII, line 1  Expense included on Form 990, Part VIII, line 1  Expense included on Form 990, Part VIII, line 1	7	Amount of expenses incurred in monitoring, inspecting, hand	ling of violations, and enforcing conserva	ition easements during the year
and section 170(h)(4)(B)(ii)?		<b>&gt;</b> \$		
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LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2017

	t III Organizations Maintaining Co	ollections of Art			r Othei	r Simila		31010	
	•								
3	Using the organization's acquisition, accession	on, and other records	s, check any or the i	ollowing that	are a si	grillicant t	use of its c	ollection	terns
	(check all that apply):								
a	X Public exhibition	d	Loan or exc	nange progra	ams				
b	Scholarly research	е	Other						
С	Preservation for future generations								
4	Provide a description of the organization's co						se in Part	XIII.	
5	During the year, did the organization solicit or							٦.,	₹
Dos	to be sold to raise funds rather than to be ma							_ Yes	X No
Par	t IV Escrow and Custodial Arrang reported an amount on Form 990, Par		te if the organizatio	n answered '	"Yes" on	Form 990	), Part IV,	line 9, or	
			on , for contributions		anto not i	inaludad			
ıa	Is the organization an agent, trustee, custodia							Yes	□ No
	on Form 990, Part X?							_ Yes	∟ No
D	If "Yes," explain the arrangement in Part XIII a	and complete the foll	owing table:					A	
	5							Amount	
	Beginning balance								
	Additions during the year								
_	Distributions during the year								
f	Ending balance							٦.,	<del></del>
	Did the organization include an amount on Fo					ity?	∟	Yes	∐ No
Par	If "Yes," explain the arrangement in Part XIII.								
Fai	t V Endowment Funds. Complete it								
		(a) Current year	(b) Prior year	(c) Two yea			years back		years back
	Beginning of year balance	26,204,368.	24,593,730.	24,35			41,119.		475,622.
	Contributions	1,500,000.	278,180.		5,100.		178,973.		10,171.
	Net investment earnings, gains, and losses	2,009,351.	2,582,239.	1,40	1,604.	-7	743,055.	2,	759,919.
d	Grants or scholarships								
е	Other expenditures for facilities								
	and programs	1,217,917.	1,249,781.	1,39	9,186.	8	321,825.		804,593.
f	Administrative expenses								
g	End of year balance	28,495,802.	26,204,368.	24,59	3,730.	24,3	355,212.	21,	441,119.
2	Provide the estimated percentage of the curre	•	(line 1g, column (a)	) held as:					
а	Board designated or quasi-endowment	56.70	_%						
b	Permanent endowment ► 43.30	%							
С	Temporarily restricted endowment	%							
	The percentages on lines 2a, 2b, and 2c should	uld equal 100%.							
3a	Are there endowment funds not in the posses	ssion of the organiza	tion that are held ar	nd administer	ed for th	ie organiz	ation	_	
	by:								Yes No
	(i) unrelated organizations							3a(i)	X
								3a(ii)	X
b	If "Yes" on line 3a(ii), are the related organization	tions listed as require	ed on Schedule R?					3b	
4	Describe in Part XIII the intended uses of the		vment funds.						
Par	t VI Land, Buildings, and Equipm								
	Complete if the organization answered	d "Yes" on Form 990	, Part IV, line 11a. S	ee Form 990	, Part X,	line 10.			
	Description of property	(a) Cost or ot		or other		ccumulat		(d) Book	value
		basis (investm	nent) basis	(other)	de	preciation	ı		
1a	Land								
	Buildings		12,24	9,492.	2,9	937,6	75.	9,311	,817.
	Leasehold improvements								
d	Equipment		1,96	1,944.	1,!	546,2	84.	415	,660.
	Other								
Total	. Add lines 1a through 1e. (Column (d) must ed	gual Form 990. Part )	K. column (B). line 10	Oc.)			<b>•</b>	9,727	,477.

Schedule D (Form 990) 2017

Schedule D (Form 990) 2017 NATIONAL DAN Part VIII Investments - Other Securities.	NCE INSTITE	TE NM, INC.	0.5	-0431846	Page
	on Form 000 Dort IV	line 11h Cae Form 000	Dort V. line 10		
Complete if the organization answered "Yes" of (a) Description of security or category (including name of security)	(b) Book value		valuation: Cost or end	-of-vear market v	alue
(d) Financial devications	(b) Book value	(C) Welliod of V	raidation. Oost of cho	or year market vi	aide
(1) Financial derivatives					
(2) Closely-held equity interests					
(3) Other					
(A)					
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)					
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)					
Part VIII Investments - Program Related.					
Complete if the organization answered "Yes" of			<u> </u>		
(a) Description of investment	(b) Book value	(c) Method of v	valuation: Cost or end	-of-year market v	alue
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)					
Part IX Other Assets.					
Complete if the organization answered "Yes" of	on Form 990, Part IV	, line 11d. See Form 990,	Part X, line 15.		
(a) [	Description			<b>(b)</b> Book va	lue
<u>(1)</u>					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
Total. (Column (b) must equal Form 990. Part X. col. (B) line	15)				
Part X Other Liabilities.	10.,				
Complete if the organization answered "Yes" of	on Form 990. Part IV	, line 11e or 11f. See Forn	n 990, Part X. line 25.		
1. (a) Description of liability		(b) Book value	2, 200		
(1) Federal income taxes					
(2)					
<u> </u>					

1.	(a) Description of liability	(b) Book value	
(1)	Federal income taxes		
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total.	(Column (b) must equal Form 990, Part X, col. (B) line 25.)		

<sup>2.</sup> Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2017

#### **SCHEDULE G**

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

**Supplemental Information Regarding Fundraising or Gaming Activities** 

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for the latest instructions.

OMB No. 1545-0047

**Open to Public** Inspection

Name of the organization

Employer identification number

	<u>L DANCE INSTITUTE I</u>	NM,	INC	<u>.                                    </u>	85-0431	846
Part I Fundraising Activities. required to complete this part	Complete if the organization answe	red "Y	es" or	n Form 990, Part IV, I	ine 17. Form 990-EZ	filers are not
<ul> <li>1 Indicate whether the organization rais a Mail solicitations</li> <li>b Internet and email solicitations</li> <li>c Phone solicitations</li> <li>d In-person solicitations</li> <li>2 a Did the organization have a written o key employees listed in Form 990, Pab If "Yes," list the 10 highest paid indivicompensated at least \$5,000 by the</li> </ul>	e Solicitat f Solicitat g Special r oral agreement with any individual art VII) or entity in connection with priduals or entities (fundraisers) pursua	tion of tion of fundra (includ	non-g gover ising of ing of	overnment grants nment grants events ficers, directors, trus undraising services?	Yes	
(i) Name and address of individual or entity (fundraiser)  (ii) Activity  (iii) Did fundraiser have custody or control of contributions?  (iv) Gross receipts from activity  (v) Amount paid to (or retained by) fundraiser listed in col. (i)						(vi) Amount paid to (or retained by) organization
		Yes	No			
「otal▶						
<b>3</b> List all states in which the organization or licensing.	n is registered or licensed to solicit o	ontrib	utions	or has been notified	it is exempt from re	gistration

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990 or 990-EZ) 2017

Schedule G (Form 990 or 990-EZ) 2017 NATIONAL DANCE INSTITUTE NM , INC . 85-0431846 Page Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 page 18.

	of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.								
			(a) Event #1	(b) Event #2	(c) Other events	(d) Total aventa			
			SANTA FE	ALBUQUERQUE		(d) Total events			
			GALA	GALA	2	(add col. (a) through			
			(event type)	(event type)	(total number)	col. <b>(c)</b> )			
ne			(Cross type)	(orom typo)	(total Hamber)				
Revenue	1	Gross receipts	485,077.	232,695.	44,376.	762,148.			
_	2	Less: Contributions	458,987.	209,990.	39,619.	708,596.			
	3	Gross income (line 1 minus line 2)	26,090.	22,705.	4,757.	53,552.			
	4	Cash prizes							
"	5	Noncash prizes			2,192.	2,192.			
ense	6	Rent/facility costs	39,022.	29,674.		68,696.			
Direct Expenses	7	Food and beverages	22,844.	21,033.	571.	44,448.			
ij	8	Entertainment	3.842.	2.925.	560.	7.327.			
	9	Other direct expenses	3,842. 49,115.	2,925. 49,567.	560. 3,936.	7,327. 102,618.			
	10					225,281.			
		Net income summary. Subtract line 10 from li				-171,729.			
Pa	rt I	Gaming. Complete if the organization		990, Part IV, line 19, or	reported more than				
		\$15,000 on Form 990-EZ, line 6a.		, , ,					
			( ) 5:	(b) Pull tabs/instant		(d) Total gaming (add			
Jue			(a) Bingo	bingo/progressive bingo	(c) Other gaming	col. (a) through col. (c)			
Revenue									
Ä	1	Gross revenue			19,677.	19,677.			
					<b>,</b> -	- , -			
	2	Cash prizes							
ses	_								
=xpen	3	Noncash prizes			5,327.	5,327.			
Direct Expenses	4	Rent/facility costs							
	5	Other direct expenses			463.	463.			
			Yes %	Yes %	X Yes 100 %				
	6	Volunteer labor	No No	No —					
	7	5,790.							
		Direct expense summary. Add lines 2 through				,			
	8	Net gaming income summary. Subtract line 7	from line 1, column (d)		<b>&gt;</b>	13,887.			
9	Fn	ter the state(s) in which the organization condu	icts gaming activities. N	ТМ					
		the organization licensed to conduct gaming a		states?		Yes X No			
		No," explain: STATE OF NEW MEX			EXEMPTIONS A				
i.		OR PROFIT ORGANIZATIONS							
	_	OIL THOLLI CHOMITEMITORD	11111 1101 11110	TILLD TO ODIA	,	•			
10-	\\/	ere any of the organization's gaming licenses re	avoked suspended or to	rminated during the tax :	/ear?	Yes X No			
		Yes," explain:	•			103 NO			
		100, OAPIGIII.							
	_								

Schedule G (Form 990 or 990-EZ) 2017 732082 09-13-17

Sch	nedule G (Form 990 or 990-EZ) 2017 NATIONAL DANCE INSTITUTE NM, INC. 85-0	)431846 Page 3
11	Does the organization conduct gaming activities with nonmembers?	X Yes No
12	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed	
	to administer charitable gaming?	Yes X No
13	Indicate the percentage of gaming activity conducted in:	
a	a The organization's facility	13a 100.00 %
k	o An outside facility	13b %
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:	
	Name ► MARIA WOLFE	
	Address ► 1140 ALTO STREET - SANTA FE, NM 87501	
15a	a Does the organization have a contract with a third party from whom the organization receives gaming revenue?	Yes X No
	of If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the amount of gaming revenue retained by the third party ▶ \$ by If "Yes," enter name and address of the third party:	
	Name	
	Address	
16	Gaming manager information:	
	Name ► MARIA WOLFE	
	Gaming manager compensation ▶ \$	
	Description of services provided   SUPERVISION OF RECORDKEEPING, MONEY COUNTING	G AND BANK
	DEPOSITS. MANAGER IS NOT COMPENSATED FOR GAMING ACTIVITIES.	
	▼ Director/officer   Employee   Independent contractor	
17	Mandatory distributions:	
	Is the organization required under state law to make charitable distributions from the gaming proceeds to	
	retain the state gaming license?	Yes X No
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the	
	organization's own exempt activities during the tax year > \$	
Pa	Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, li	nes 9, 9b, 10b, 15b,
	15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.	

Schedule G	(Form 990 or 990-EZ)  Supplemental Infor	NATIONAL	DANCE	INSTITUTE	NM,	INC.	85-0431846	Page 4
Part IV	Supplemental Infor	mation <sub>(continue</sub>	ed)					
_								

### SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service **Grants and Other Assistance to Organizations, Governments, and Individuals in the United States** 

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

2017

Open to Public Inspection

Name of	the organization							Employer identification number
- · ·			TITUTE NM,	INC.				85-0431846
Part I	General Information on Grants a							
	es the organization maintain records t		amount of the grants	or assistance, the	grantees' eligibility	for the grants or assi	stance, and the selecti	
	teria used to award the grants or assis							X Yes No
2 De Part II	scribe in Part IV the organization's pro							
Part II		_				anization answered "\	es" on Form 990, Parl	t IV, line 21, for any
	recipient that received more than S					(f) Method of	1,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	T 4.5
1 (a)	Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
	ter total number of section 501(c)(3) a	-		e line 1 table				<b>&gt;</b>
	ter total number of other organizations							<b>)</b>
LHA F	or Paperwork Reduction Act Notice	, see the Instructi	ons for Form 990.					Schedule I (Form 990) (2017)

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
SLIDING SCALE TUITION ASSISTANCE	1262	357,755.	0.	FMV OF TUITION	
ADVANCED TRAINING SCHOLARSHIPS	28	32,759.	0.	FMV OF TUITION	
Part IV Supplemental Information. Provide the information red	quired in Part I, lin	e 2; Part III, column	(b); and any other ac	dditional information.	
PART I, LINE 2:					
INDIVIDUALS ARE EVALUATED BASED ON	NEED, AN	D AMOUNTS	ARE RECORD	ED AND	
TRACKED THROUGH THE ACCOUNTING SYS	TEM (FOR	ADVANCED I	TRAINING SC	HOLARSHIPS)	
OR THROUGH THE CLASS/STUDENT DATAB	ASE.				

## SCHEDULE J (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

➤ Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Internal Revenue Service Name of the organization

Department of the Treasury

NATIONAL DANCE INSTITUTE NM, INC.

Employer identification number 85-0431846

Pa	art I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel  Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments  Health or social club dues or initiation fees			
	Discretionary spending account  Personal services (such as, maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		<u> </u>
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		<u> </u>
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	X   Compensation committee     Written employment contract			
	Independent compensation consultant  [X] Compensation survey or study			
	Form 990 of other organizations  X Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			77
а	Receive a severance payment or change-of-control payment?	4a		X
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		X
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
3	contingent on the revenues of:			
a	The organization?	5a		x
a h		5b		X
J	Any related organization?  If "Yes" on line 5a or 5b, describe in Part III.	35		
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
Ū	contingent on the net earnings of:			
а	The organization?	6a		х
	Any related organization?	6b		х
_	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
	not described on lines 5 and 6? If "Yes," describe in Part III	7	Х	
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		X
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2017

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	in column (B) reported as deferred on prior Form 990
(1) RUSSELL BAKER	(i)	169,153.	10,000.	0.	3,582.	6,170.	188,905.	0.
EXECUTIVE DIRECTOR	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							<u> </u>
	(ii)							<del>                                     </del>
	(i)							
	(ii)							<del>                                     </del>
	(i) (ii)							<del> </del>
	(i)							<del>                                     </del>
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
_	(ii)							<del>                                     </del>
	(i) (ii)							<del>                                     </del>
	(i)							<del>                                     </del>
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							<u> </u>
	(ii)							
	(i)							
	(ii)							1 1/5 200) 2047

Part III Supplemental Information
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.
PART I, LINE 7:
THE ORGANIZATION PAID A BONUS TO THE EXECUTIVE DIRECTOR FOR ACHIEVING
ANNUAL GOALS. THE BOARD OF DIRECTORS APPROVED THE BONUS.

## **SCHEDULE M** (Form 990)

**Noncash Contributions** 

OMB No. 1545-0047

Open To Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

Go to www.irs.gov/Form990 for the latest information.

NATIONAL DANCE INSTITUTE NM, INC. Employer identification number 85-0431846

	·	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contr amounts repor Form 990, Part V	ted on	nor	(d) Method of de cash contribu			:s
1	Art - Works of art				···, ···· <u>·</u>					
2	Art - Historical treasures									
3	Art - Fractional interests									
4	Books and publications	X			382.	FAIR	MARKET	VA:	LUE	
5	Clothing and household goods	X		1			MARKET			
6	Cars and other vehicles				,	F				
7	Boats and planes	Х	1	19	611.	FATR	MARKET	VA	TUE	
8	Intellectual property		_		,					
9	Securities - Publicly traded	Х	10	178	296.	FATR	MARKET	VAI	ПЕ	
0	Securities - Closely held stock			1,0	72300		111111111111111111111111111111111111111	V 1 1 1		
1	Securities - Partnership, LLC, or trust interests									
2	Securities - Miscellaneous									
3	Qualified conservation contribution -									
4	Historic structures  Qualified conservation contribution - Other									
5	Real estate - Residential									
6	Real estate - Commercial									
7	Real estate - Other									
8	Collectibles									
9	Food inventory	Х	8	9	,031.	FAIR	MARKET	VA:	LUE	
0	Drugs and medical supplies									
1	Taxidermy									
2	Historical artifacts									
3	Scientific specimens									
4	Archeological artifacts									
5	Other ▶ (JEWLERY )	Х	3	4	,065.	FAIR	MARKET	VA:	LUE	
6	Other (PIANOS, KEYBOA)	Х	3				MARKET		LUE	
7	Other (CONSTRUCTION/)	Х	2				MARKET	VA:		
8	Other (OFFICE FURNIT)	Х	2					VA:		
9	Number of Forms 8283 received by the organi	zation durino		ontributions		1				
	for which the organization completed Form 82	83, Part IV, [	Donee Acknowledg	ement	29					
	·								Yes	N
0a	During the year, did the organization receive b	y contributio	n any property rep	orted in Part I, line	s 1 throug	gh 28, tha	at it			
	must hold for at least three years from the date	-			7					
	exempt purposes for the entire holding period			•				30a		X
b	If "Yes," describe the arrangement in Part II.									
- 1	Does the organization have a gift acceptance	oolicy that re	quires the review of	of any nonstandar	d contribu	tions?		31	Х	
2а								-		
	contributions?		•					32a		2
b	If "Yes," describe in Part II.									
3	If the organization didn't report an amount in o	olumn (c) foi	a type of property	for which column	(a) is che	cked,				
	describe in Part II.	. ,			-	•				

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) 2017

Schedule M (Form 990) 2017

732142 09-07-17

#### SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

Open to Public

OMB No. 1545-0047

Inspection

**Employer identification number** Name of the organization NATIONAL DANCE INSTITUTE NM, INC. 85-0431846 FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: THAT WILL CARRY OVER INTO ALL ASPECTS OF THEIR LIVES. DESCRIPTION OF ORGANIZATION MISSION: FORM 990, PART III, LINE 1, WILL CARRY OVER INTO ALL ASPECTS OF THEIR LIVES. PART III, LINE 4D, OTHER PROGRAM SERVICES: OTHER PROGRAMS INCLUDE SUMMER TRAINING PROGRAMS, WHICH PROVIDE ADDITIONAL DANCE INSTRUCTION DURING THE SUMMER. TRAIN THE TRAINER AND TEACHING EXCELLENCE EDUCATE INSTRUCTORS AND SCHOOL TEACHERS IN THE

ON HEALTH AND NUTRITION EDUCATION. HIP TO BE FIT IS A PROGRAM IN CONJUNCTION WITH THE CITY OF ALBUQUERQUE COMMUNITY CENTERS AND TWO

HEALTH ORGANIZATIONS THAT FOCUSES ON THE HEALTH BENEFITS OF EXERCISE

AND HEALTHY EATING. IN ADDITION, EVALUATION EXPENSES ARE INCLUDED.

(1,680 STUDENTS SERVED THROUGH OTHER PROGRAMS)

PROVEN EDUCATIONAL METHODOLOGY OF NDI-NM.

EXPENSES \$ 341,084. INCLUDING GRANTS OF \$ 72,632. REVENUE \$ 247,508.

FORM 990, PART VI, SECTION A, LINE 2:

GERALD LANDGRAF LEASES AN APARTMENT TO THE EXECUTIVE DIRECTOR RUSSELL BAKER AT FAIR MARKET VALUE. JAMES GOODWIN AND LESLIE NATHANSON JURIS HAD A BUSINESS RELATIONSHIP AT THE END OF THE TAX YEAR, BOTH SITTING ON THE BOARD OF DIRECTORS OF LOS ALAMOS NATIONAL BANK. NDI NEW MEXICO HOLDS SEVERAL CERTIFICATES OF DEPOSIT AT THIS BANK AS WELL AS A SAVINGS ACCOUNT. LANB CONTRIBUTES TO THE ORGANIZATION AND SPONSORS ITS FUND RAISING EVENTS.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2017)

THE SNACK CURRICULUM FOCUSES

Name of the organization NATIONAL DANCE INSTITUTE NM, INC. Employer identification number 85-0431846

FORM 990, PART VI, SECTION A, LINE 4:

ARTICLE 3, SECTION 3.4 OF THE BYLAWS WAS AMENDED TO INCREASE THE NUMBER OF DIRECTORS AUTHORIZED FROM 28 TO 31. (AUGUST 31, 2018)

FORM 990, PART VI, SECTION B, LINE 11B:

AFTER THE 990 IS COMPLETED BY THE AUDIT FIRM, NDI NEW MEXICO SENIOR STAFF
REVIEWS THE FORM. AFTER ANY ADJUSTMENTS ARE MADE, THE AUDIT COMMITTEE THEN
REVIEWS THE FORM 990. AFTER ANY ADDITIONAL ADJUSTMENTS ARE MADE, THE BOARD
OF DIRECTORS RECEIVES A COPY OF THE FORM AND IS PROVIDED THE OPPORTUNITY TO
REVIEW AND OR SUGGEST CHANGES. IF ADDITIONAL CHANGES ARE REQUESTED, THE
FINANCE AND AUDIT COMMITTEES ARE AUTHORIZED TO CONDUCT A FINAL REVIEW TO
ENSURE THAT THE DOCUMENT IS COMPLETE AND ACCURATE. ONLY AFTER THIS IS THE
FORM FILED.

FORM 990, PART VI, SECTION B, LINE 12C:

THE BOARD HAS A BOARD GOVERNANCE COMMITTEE. IN THE ABSENCE OF A CONFLICTS

COMMITTEE, THE GOVERNANCE COMMITTEE ACTS AS A CONFLICTS COMMITTEE. MEMBERS

ARE ASKED ANNUALLY TO DISCLOSE ANY CONFLICTS. THE GOVERNANCE COMMITTEE

EVALUATES ANY CONFLICTS AND DETERMINES WHETHER THEY ARE MATERIAL. IF THE

CONFLICTS COMMITTEE CONCLUDES THAT A FINANCIAL INTEREST CONSTITUTES A

MATERIAL CONFLICT OF INTEREST THE BOARD OF DIRECTORS SHALL DETERMINE BY

VOTE OF THE DISINTERESTED DIRECTORS IN ACCORDANCE WITH THE BY-LAWS WHETHER

THE TRANSACTION, CONTRACT OR ARRANGEMENT IS IN NDI- NEW MEXICO'S (NDI-NM'S)

BEST INTEREST AND FOR ITS OWN BENEFIT AND WHETHER IT IS FAIR AND REASONABLE

TO NDI-NM (CONSIDERING KNOWN FACTORS, INCLUDING WHETHER OR NOT A MORE

ADVANTAGEOUS TRANSACTION OR ARRANGEMENT IS REASONABLY POSSIBLE UNDER

CIRCUMSTANCES NOT PRODUCING A CONFLICT OF INTEREST), AND SHALL MAKE ITS

DECISION AS TO WHETHER TO ENTER INTO THE TRANSACTION, CONTRACT OR

Schedule O (Form 990 or 990-EZ) (2017)

Name of the organization **Employer identification number** 85-0431846 NATIONAL DANCE INSTITUTE NM, INC. ARRANGEMENT IN CONFORMITY WITH SUCH DETERMINATION. THE INTERESTED DIRECTOR SHALL ABSTAIN FROM THE VOTE AND DELIBERATIONS. FORM 990, PART VI, SECTION B, LINE 15: THE EXECUTIVE DIRECTORS SALARY IS REVIEWED AND APPROVED BY THE EXECUTIVE COMPENSATION COMMITTEE OF THE BOARD OF DIRECTORS. THE COMPENSATION COMMITTEE REVIEWS COMPARABLE DATA IN DETERMINING COMPENSATION AND SEEKS APPROVAL FROM THE BOARD OF DIRECTORS. THIS PROCESS IS DOCUMENTED AND WAS LAST DONE IN AUGUST, 2018. THE EXECUTIVE DIRECTOR SETS OFFICERS AND KEY EMPLOYEES SALARIES AS PART OF THE ANNUAL BUDGET PROCESS. COMPARABLE DATA FROM SIMILAR SIZED ORGANIZATIONS IS USED TO HELP DETERMINE THESE SALARIES. THE BUDGET IS THEN REVIEWED BY THE FINANCE COMMITTEE AND APPROVED BY THE BOARD OF DIRECTORS. THIS PROCESS IS DOCUMENTED AND WAS LAST DONE IN AUGUST 31, 2018. FORM 990, PART VI, SECTION C, LINE 19: THESE ARE PROVIDED UPON REQUEST - TYPICALLY TO GRANT-MAKING AND GOVERNMENT FUNDING SOURCES. FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS: CAPITALIZED INKIND SERVICES 3,021.

#### **SCHEDULE R** (Form 990)

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.

Department of the Treasury Internal Revenue Service Name of the organization

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

NATIONAL DANCE	INSTITUTE NM, INC.					85-04318	46	
Part I Identification of Disregarded Entities. Complet	e if the organization answered "Yes"	on Form 990, Part IV, line 33	3.					
(a)  Name, address, and EIN (if applicable)  of disregarded entity	<b>(b)</b> Primary activity	(c) Legal domicile (state of foreign country)	(d) Total inco	me End-of-year		Direct c	(f) ontrolling itity	)
307 CAMINO ALIRE LLC - 81-3972451 1140 ALTO STREET SANTA FE, NM 87501	TO SUPPORT AND MAKE DISTRIBUTIONS TO NATIONAL DANCE INSTITUTE - NEW	NEW MEXICO	-15	,314. 76		NATIONAL DAN		XICO,
	PARCE INSTITUTE ALM	NEW MEATES		,511. 75				
Part II Identification of Related Tax-Exempt Organiza organizations during the tax year.	tions. Complete if the organization a	nswered "Yes" on Form 990	), Part IV, line 34, b	pecause it had one	or more	related tax-exer	npt	
(a)  Name, address, and EIN  of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section	Dire	(f) ct controlling entity	Section 5	
		Toreign country)	35041011	501(c)(3))			Yes	No

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

		,	ı	•			_				
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(1	h)	(i)	(j)	(k)
Name, address, and EIN	Primary activity	Legal domicile	Direct controlling	Predominant income (related, unrelated, excluded from tax under sections 512-514)	Share of total	Share of	1	ortionate	Code V-UBI	General	Percentage ownership
of related organization		(state or foreign	entity	excluded from tax under	income	end-of-year assets		itions?	amount in box 20 of Schedule K-1 (Form 1065)	partner	ownership
		country)		sections 512-514)			Yes	No	K-1 (Form 1065)	Yes N	0
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Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	<b>(f)</b> Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership		tion b)(13) rolled tity?
		country						Yes	No

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

Yes No

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

а	Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	y			1a	
					1b	
С	Gift, grant, or capital contribution from related organization(s)				1c	
	Loans or loan guarantees to or for related organization(s)				1d	
	Loans or loan guarantees by related organization(s)				1e	
f	Dividends from related organization(s)				1f	
	Sale of assets to related organization(s)				1g	
h	Purchase of assets from related organization(s)				1h	
i	Exchange of assets with related organization(s)				1i	
j	Lease of facilities, equipment, or other assets to related organization(s)				1j	
k	Lease of facilities, equipment, or other assets from related organization(s)				1k	
	Performance of services or membership or fundraising solicitations for related orga				11	
	Performance of services or membership or fundraising solicitations by related organ				1m	
	Sharing of facilities, equipment, mailing lists, or other assets with related organizati				1n	
					10	
р	Reimbursement paid to related organization(s) for expenses				1p	
q	Reimbursement paid by related organization(s) for expenses				1q	
r	Other transfer of cash or property to related organization(s)				1r	
s					1s	
2	If the answer to any of the above is "Yes," see the instructions for information on w	ho must complete th	is line, including covered r	elationships and transaction thresholds.		
	(a)	(b)	(c)	(d)		
	(a) Name of related organization	Transaction	Amount involved	Method of determining amount inv	olved	
		type (a-s)				
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
32163	09-11-17			Schedule	R (Form 99	0) 2017

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	Are all partners sec 501(c)(3) orgs.?	(g) Share of end-of-year assets	Dispretion allocat	opor- late tions?	General manage partne	(k) Percentage ownership
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									+
									-
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	_								000) 0047

732165 09-11-17 Schedule R (Form 990) 2017