

# \*\* PUBLIC DISCLOSURE COPY \*\*

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

OMB No. 1545-0047

Form **990** (Rev. January 2020) Department of the Treasury Internal Revenue Service

Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

-		and	ending A	UG 31, 2020	)				
ь	Check applic	if C Name of organization		D Employer identif	fication number				
Г	Add	ress NATIONAL DANCE INSTITUTE NM, INC.							
Ē		Doing business as		05 04046					
	Initi	a	December 1	85-04318					
	Fine	1140 ALTO STREET	Room/suite	E Telephone number 505-983-7646					
	terr	nin-							
	retu	SANTA FE, NM 87501		G Gross receipts \$ 6,472,682.  H(a) Is this a group return					
	App	F Name and address of principal officer: RUSSELL BAKER			s? Yes X No				
_		SAME AS C ABOVE		H(b) Are all subordinates					
1	Tax-e	xempt status: X 501(c)(3)	or 527		list. (see instructions)				
J	Webs	site: MTTP: //WWW.NDI-NM.ORG/		H(c) Group exemption					
K	Form art I	of organization; X Corporation Trust Association Other	L Year o	of formation; 1995	M State of legal domicile; NM				
Lai	_								
9	1	Briefly describe the organization's mission or most significant activities: HELP	CHILD	REN DEVELOP					
Activities & Governance	2	DISCIPLINE, A STANDARD OF EXCELLENCE, AND	A BEL	IEF IN THEM	SELVES				
Veri	3	Check this box if the organization discontinued its operations or dispos			sets.				
ô	4	Number of voting members of the governing body (Part VI, line 1a)		3	25				
eg Se	5	Number of independent voting members of the governing body (Part VI, line 1b)		4	25				
iţi	6	Total number of individuals employed in calendar year 2019 (Part V, line 2a)	***************************************	5	158				
Ę	7 :	Total number of volunteers (estimate if necessary)	••••••	6	300				
ď	k	Total unrelated business revenue from Part VIII, column (C), line 12  Net unrelated business taxable income from Form 990-T, line 39			21,321.				
20		mile 39	·····		6,094.				
	8	Contributions and grants (Part VIII, line 1h)		Prior Year 2,875,742.	3,841,192.				
Revenue	9	Program service revenue (Part VIII, line 2g)		1,856,264.	1,566,331.				
eve	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	2000000000	4,237,925.	281,072.				
<b>E</b>	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		-150,559.	-25,891.				
_	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		8,819,372.	5,662,704.				
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		380,565.	253,001.				
	14	Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.				
es	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		3,918,481.	4,177,080.				
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)		0.	0.				
Exp	47	Total fundraising expenses (Part IX, column (D), line 25)	9.						
	17 18	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		1,948,347.	1,526,106.				
	19	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		6,247,393.	5,956,187.				
- Se		Revenue less expenses, Subtract line 18 from line 12		2,571,979.	-293,483.				
t Assets or	20	Total assets (Part X, line 16)		nning of Current Year	End of Year				
Ass	21	Total liabilities (Part X line 26)		39,051,749.	41,884,990.				
뫩	22	Net assets or fund balances. Subtract line 21 from line 20	·····   -3	283,797. 8,767,952.	245,081.				
Pa	rt II	Signature Block		0,101,932.	41,639,909.				
Unde	r pena	alties of perjury, I declare that I have examined this return, including accompanying schedules a	and statement	s and to the heer of my	knowledge and halief is in				
true,	corre	t, and complete. Declaration of preparer (other than officer) is based on all information of which	h preparer ha	s any knowledge	knowledge and belief, it is				
		(601120 6)			~/2-21				
Sign		Signature of officer		Date 3/3	5/2021				
Here	3	RUSSELL BAKER, EXECUTIVE DIRECTOR Type or print name and title							
-	_	D. J. C.							
Paid		Print/Type preparer's name  PAMELA ALEXANDERSON  PAMELA ALEXANDERSON  PAMELA ALEXANDERSON	Da		PTIN				
Prepa		PAMELA ALEXANDERSON PAMELA ALEXANDERS Firm's name ▶ MOSS ADAMS LLP	SON  02	/16/21 self-employe					
Jse (		CECE THE TOTAL TOTAL		Firm's EIN >	91-0189318				
		ALBUQUERQUE, NM 87110	,	Dh. FOF	070 7000				
May	the IF	AS discuss this return with the preparer shown above? (see instructions)		Phone no.505	5-878-7200				
	1 01-2		<b>S</b> .		Yes No				

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# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

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(Rev. January 2020) Department of the Treasury Internal Revenue Service

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Inspection

OMB No. 1545-0047

Α	For the	lpha 2019 calendar year, or tax year beginning $$ SEP $$ $$ 1 $$ $$ $$ 2 $$ $$ $$ 2 $$ $$ $$ $$ and er	nding ${f A}$	.UG 31, 202	20		
	Check if applicabl	C Name of organization		D Employer ider	ntification n	umber	
	Addre chang	NATIONAL DANCE INSTITUTE NM, INC.					
	Name chang			85-0433	L846		
	Initial return Final return	11// ATTO CURRED	oom/suite	E Telephone nun			
	termin			G Gross receipts \$		,472,	682.
	Ameno return			H(a) Is this a grou			
	Applic tion	F Name and address of principal officer: RUSSELL BAKEK		for subordina		Yes	X No
	pendir	SAME AS C ABOVE		H(b) Are all subordina	tes included?	Yes	No
		empt status: $\boxed{\mathbf{X}}$ 501(c)(3) 501(c) ( ) $\blacktriangleleft$ (insert no.) 4947(a)(1) or	527	If "No," attac	h a list. (see	instructio	ns)
		te: NTTP: //WWW.NDI-NM.ORG/		H(c) Group exem			
	Form of <b>art I</b>	organization: X Corporation Trust Association Other ► Summary	<b>L</b> Year	of formation: 199!	5 M State o	legal domi	cile: NM
	1	Briefly describe the organization's mission or most significant activities: HELP (	CHILD:	REN DEVELO	)P		
Governance	<u> </u>	DISCIPLINE, A STANDARD OF EXCELLENCE, AND	A BEL	IEF IN TH	EMSELV.	ES	
2	2	Check this box if the organization discontinued its operations or disposed	d of more	than 25% of its net	assets.		
Š	3	Number of voting members of the governing body (Part VI, line 1a)			3		25
رن د	4	Number of independent voting members of the governing body (Part VI, line 1b)			4		25
Activities &	5	Total number of individuals employed in calendar year 2019 (Part V, line 2a)			5		158
ΞΞ	6	Total number of volunteers (estimate if necessary)			6	- 0.1	300
Αct	7 a	Total unrelated business revenue from Part VIII, column (C), line 12			7a		<u>321.</u>
_	<u> </u>	Net unrelated business taxable income from Form 990-T, line 39	<u></u>		7b		094.
		Ocat Seations and months (Death) (III Sec. 41)		Prior Year 2,875,742		urrent Yea ,841,	
9	8	Contributions and grants (Part VIII, line 1h)		1,856,264		,641, ,566,	
Revenue	9	Program service revenue (Part VIII, line 2g)		4,237,925		281,	
B	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)  Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		-150,559		-25,	
	1	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		8,819,372	_	,662,	
_		Grants and similar amounts paid (Part IX, column (A), lines 1-3)		380,565		253,	
	1	Benefits paid to or for members (Part IX, column (A), line 4)			).	2337	0.
	45	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		3,918,483		,177,	
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)			).	, ,	0.
90	b	Total fundraising expenses (Part IX, column (D), line 25) 1,056,009	9.				
ц	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		1,948,347	7. 1	,526,	<del>106.</del>
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		6,247,393	3. 5	,956,	<del>187.</del>
	19	Revenue less expenses. Subtract line 18 from line 12		2,571,979	9.	-293,	483.
Net Assets or	Ses		Be	ginning of Current Ye	ar E	nd of Yea	r
sets	20	Total assets (Part X, line 16)		39,051,749		<u>,884,</u>	
t As	g 21	Total liabilities (Part X, line 26)		283,797		245,	
	22	Net assets or fund balances. Subtract line 21 from line 20		38,767,952	2. 41	<u>,639,</u>	909.
	art II	Signature Block					
		Ities of perjury, I declare that I have examined this return, including accompanying schedules a			f my knowled	ge and beli	et, it is
true	e, correc	t, and complete. Declaration of preparer (other than officer) is based on all information of whicl	n preparer	has any knowledge.			
C:-		Signature of officer		I Date			
Sig		RUSSELL BAKER, EXECUTIVE DIRECTOR		Duto			
He	re	Type or print name and title					
_		Print/Type preparer's name Preparer's signature		Date Check	Р	TIN	
Pai	d	PAMELA ALEXANDERSON PAMELA ALEXANDERS		0,10,01		12189	25
	parer	Firm's name MOSS ADAMS LLP	10	Firm's EIN		18931	
	Only	Firm's address 6565 AMERICAS PARKWAY NE STE 600	)	7 0.2	<del></del>		
	•	ALBUQUERQUE, NM 87110		Phone no.	505-87	8-720	0
Ма	y the If	RS discuss this return with the preparer shown above? (see instructions)				Yes	No

Pai	t III Statement of Program Service Accomplishments
	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission:  NATIONAL DANCE INSTITUTE OF NEW MEXICO IS FOUNDED WITH THE KNOWLEDGE
	THAT THE ARTS HAVE A UNIQUE POWER TO ENGAGE AND MOTIVATE CHILDREN. THE
	PURPOSE OF OUR DISTINCTIVE PROGRAMS IS TO HELP CHILDREN DEVELOP
	DISCIPLINE, A STANDARD OF EXCELLENCE, AND A BELIEF IN THEMSELVES THAT
2	Did the organization undertake any significant program services during the year which were not listed on the
_	V., V.
	prior Form 990 or 990-E2?  If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?  Yes X No
_	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
-	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported.
4a	(Code: ) (Expenses \$ 1,568,661. including grants of \$ ) (Revenue \$ 542,101.)
	OUTREACH PROGRAM - SERVING 3,326 INDIVIDUALS - NDI-NM PARTNERS WITH
	PUBLIC SCHOOLS TO PROVIDE ENERGETIC, ENGAGING DANCE CLASSES TO STUDENTS
	DURING THE REGULAR SCHOOL DAY AND FOR MORE ADVANCED STUDENTS AFTER
	SCHOOL OR ON WEEKENDS. PROGRAMS ARE EITHER 15 OR 30 WEEKS LONG. A
	CERTIFIED INSTRUCTOR AND PROFESSIONAL PIANIST TEACH EACH CLASS. AT THE
	END OF THE PROGRAM, STUDENTS CELEBRATE THEIR SUCCESSES THROUGH
	HIGH-QUALITY THEATRICAL PERFORMANCES OR ASSEMBLIES. PROGRAMS ARE FREE
	OF CHARGE TO STUDENTS AND SCHOOLS PAY LESS THAN 10% OF THE COST.
	OFFERED TO 48 SCHOOLS IN SANTA FE, NORTHERN NEW MEXICO, ALBUQUERQUE,
	AND CHILDREN FROM AN ADDITIONAL 66 SCHOOLS, THIS PROGRAM BUILDS
	CHARACTER IN STUDENTS, TEACHING THEM TO WORK HARD, DO THEIR BEST, NOT
	GIVE UP AND BE HEALTHY. EVALUATIONS CONFIRM IMPROVEMENT IN STUDENT
4b	(Code:) (Expenses \$ 498,130 •including grants of \$) (Revenue \$ 368,967 •)
	RESIDENCY - SERVING 2,330 INDIVIDUALS. PROGRAM IMPLEMENTED IN ONE- TO
	THREE-WEEK SESSIONS IN 65 SCHOOLS IN RURAL COMMUNITIES, NATIVE AMERICAN
	PUEBLOS AND RESERVATIONS. NDI-NM PARTNERS WITH PUBLIC SCHOOLS TO
	PROVIDE ENERGETIC, ENGAGING DANCE CLASSES TO STUDENTS DURING THE
	REGULAR SCHOOL DAY. A CERTIFIED INSTRUCTOR AND PROFESSIONAL PIANIST
	TEACH EACH CLASS. AT THE END OF THE PROGRAM, STUDENTS CELEBRATE THEIR
	SUCCESSES THROUGH HIGH-QUALITY THEATRICAL PERFORMANCES OR ASSEMBLIES.
	ALL PROGRAMS ARE FREE OF CHARGE TO STUDENTS. SCHOOLS PAY A SMALL FEE.
	SEVEN RESIDENCY PROGRAMS INCLUDE AN ADVANCED TRAINING COMPONENT FOR
	STUDENTS WISHING TO ADVANCE THEIR SKILLS AND EXPERIENCE.
	1 005 010 052 001 624 440
4c	(Code:) (Expenses \$1,905,210. including grants of \$253,001.) (Revenue \$634,440.)
	ADVANCED TRAINING PROGRAMS - SERVING 822 INDIVIDUALS. THESE PROGRAMS
	INCLUDE AFTER-SCHOOL AND SUMMER PROGRAMS IN WHICH CHILDREN ARE OFFERED
	THE CHANCE TO ATTEND TECHNIQUE DANCE, THEATER, AND VOICE CLASSES
	REGARDLESS OF THEIR ABILITY TO PAY. CLASSES ARE OFFERED IN BALLET,
	TAP, JAZZ, MODERN DANCE, HIP-HOP, VOICE AND ACTING. THEY ARE OPEN TO
	ALL CHILDREN IN THE COMMUNITY AND ARE OFFERED ON A SLIDING-SCALE
	TUITION BASIS. PROFESSIONAL EVALUATIONS SHOW THESE STUDENTS SCORE AN
	AVERAGE OF ONE LETTER GRADE HIGHER THAN THEIR PEERS ON MATH, READING
	AND SCIENCE EXAMS.
4-1	Other pregram comises (Describe on Schodule C.)
40	Other program services (Describe on Schedule O.) (Expenses \$ 151,558 • including grants of \$ ) (Revenue \$ 20,823 • )
40	(Expenses \$ 151,558 • including grants of \$ ) (Revenue \$ 20,823 • )  Total program service expenses ► 4,123,559 •
<del>+</del> €	Total program service expenses 🚩 = 1 ± 4 3 1 3 3 3 4

# Form 990 (2019) NATIONAL DANCE INSTITUTE NM, INC. Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
-	during the tax year? If "Yes," complete Schedule C, Part II	4	Х	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
•	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to	Ť		
U	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
′		7		x
_	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II			
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete		v	
	Schedule D, Part III	8	X	
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			7,7
	If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments			
	or in quasi endowments? If "Yes," complete Schedule D, Part V	10	<u> </u>	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		Х
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		Х
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a		х
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
-	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,	- · · · ·		
D	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
		14b		x
15	or more? If "Yes," complete Schedule F, Parts I and IV  Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any	175		
13		15		x
16	foreign organization? If "Yes," complete Schedule F, Parts II and IV  Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to	13		
10		46		x
47	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	ا جد ا		х
40	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		Α.
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines		v	
۵.	1c and 8a? If "Yes," complete Schedule G, Part II	18	X	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			17
	complete Schedule G, Part III	19		X
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes." complete Schedule I, Parts I and II	21		X

	990 (2019) NATIONAL DANCE INSTITUTE NM, INC. 85-043	1846	Р	age <sup>2</sup>
Pa	rt IV Checklist of Required Schedules (continued)			т —
			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on		v	
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	X	<del>                                     </del>
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete		х	
04-	Schedule J	23	Λ	1
<b>24</b> a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete	24a		X
h	Schedule K. If "No," go to line 25a	24b		1
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	240		<u> </u>
·	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit	210		
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		x
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			$\vdash$
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If</i> "Yes." <i>complete</i>			
	Schedule L. Part I	25b		X
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If			
	"Yes," complete Schedule L, Part IV	28a		<u> </u>
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		X
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If			l
	"Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation		37	
	contributions? If "Yes," complete Schedule M	30	X	177
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			\ <b>.</b>
00	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations		х	
34	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I  Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	33	^	$\vdash$
34	· · · · · · · · · · · · · · · · · · ·	34		X
25.2	Part V, line 1  Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?  If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	334		1
b	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	330		$\vdash$
00	If "Yes," complete Schedule R, Part V, line 2	36		x
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	- 55		<del></del>
٠.	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		x
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	<u> </u>		
	Note: All Form 990 filers are required to complete Schedule O	38	Х	
Pai		,		
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	9		
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable	0		

932004 01-20-20

Form **990** (2019)

618309\_1

c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming

(gambling) winnings to prize winners?

# Form 990 (2019) NATIONAL DANCE INSTITUTE NM, INC. 85-0431846 Page 5 Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

					Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,					
	filed for the calendar year ending with or within the year covered by this return	2a	158			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax return	าร?		2b	Х	
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions	s)				
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?			3a	X	
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule	O		3b	Х	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other a					
	financial account in a foreign country (such as a bank account, securities account, or other financial account, securities account, or other financial account account in a foreign country (such as a bank account, securities account, or other financial account in a foreign country (such as a bank account, securities account, or other financial account in a foreign country (such as a bank account, securities account, or other financial account in a foreign country (such as a bank account, securities account, or other financial account in a foreign country (such as a bank account, securities account, or other financial account in a foreign country (such as a bank account, securities account, or other financial account in a foreign country (such as a bank account, securities account, or other financial account in a foreign country (such as a bank account in a foreign country (such account in a foreign country (s	ccour	nt)?	4a		X
b	If "Yes," enter the name of the foreign country		_			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Actions for FinCEN Form 114, Report of Foreign Bank and Financial Actions for FinCEN Form 114, Report of Foreign Bank and Financial Actions for FinCEN Form 114, Report of Foreign Bank and Financial Actions for FinCEN Form 114, Report of Foreign Bank and Financial Actions for FinCEN Form 114, Report of Foreign Bank and Financial Actions for FinCEN Form 114, Report of Foreign Bank and Financial Actions for FinCEN Foreign Bank and Financial Actions for	ccoun	ts (FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction	ction?		5b		X
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?			5с		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	e orga	nization solicit			
	any contributions that were not tax deductible as charitable contributions?			6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contribution	ons o	gifts			
	were not tax deductible?			6b		
7	Organizations that may receive deductible contributions under section 170(c).					
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and sen	vices p	provided to the payor?	7a	X	
b				7b	X	
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was					
	to file Form 8282?			7c		X
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d				
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit co		t?	7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra			7f		_X_
g	If the organization received a contribution of qualified intellectual property, did the organization file Fol			7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization			7h		
8	<b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained	-				
_				8		
9	Sponsoring organizations maintaining donor advised funds.			0-		
a				9a		
10				9b		
10	Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12	10a	1			
a b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10a				
11	Section 501(c)(12) organizations. Enter:	100	1			
'' a		11a	1			
b	Gross income from other sources (Do not net amounts due or paid to other sources against					
~	amounts due or received from them.)	11b				
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form		?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b				
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		•			
а	Is the organization licensed to issue qualified health plans in more than one state?			13a		
	<b>Note:</b> See the instructions for additional information the organization must report on Schedule O.					
b	Enter the amount of reserves the organization is required to maintain by the states in which the					
	organization is licensed to issue qualified health plans	13b				
С	Enter the amount of reserves on hand	13c				
14a	Did the constitution and the constitution of t			14a		Х
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedul	le O		14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuner					
	excess parachute payment(s) during the year?			15		Х
	If "Yes," see instructions and file Form 4720, Schedule N.					
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment	incor	ne?	16		Х
	If "Yes," complete Form 4720, Schedule O.					
				Farm	990	(0010)

Form **990** (2019)

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI					X
Sec	tion A. Governing Body and Management					
					Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	25	5		
	If there are material differences in voting rights among members of the governing body, or if the governing					
	body delegated broad authority to an executive committee or similar committee, explain on Schedule O.					
b	Enter the number of voting members included on line 1a, above, who are independent	1b	25	5		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship	with a	ny other			
	officer, director, trustee, or key employee?			2	Х	
3	Did the organization delegate control over management duties customarily performed by or under the					
				3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 99			4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's asse			5		Х
6	Did the organization have members or stockholders?			6		Х
7a	Did the organization have members, stockholders, or other persons who had the power to elect or app					
	more members of the governing body?			7a		Х
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, sto					
	persons other than the governing body?			7b		Х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year					
а	The governing body?	,	ŭ	8a	Х	
b	Each committee with authority to act on behalf of the governing body?			8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be read					
	organization's mailing address? If "Yes," provide the names and addresses on Schedule O			9		Х
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Rev	enue (	Code )	•	•	•
	(File doctors 2 requires months and a solid soli	0,,,,,,			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?			10a		Х
	If "Yes," did the organization have written policies and procedures governing the activities of such cha					
	and branches to ensure their operations are consistent with the organization's exempt purposes?	•	,	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body			11a	Х	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		-			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13			12a	Х	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise			12b	Х	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yo					
	in Schedule O how this was done	,		12c	Х	
13	Did the organization have a written whistleblower policy?			13	Х	
14	Did the organization have a written document retention and destruction policy?			14	Х	
15	Did the process for determining compensation of the following persons include a review and approval					
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	-	•			
а	The organization's CEO, Executive Director, or top management official			15a	Х	
	Other officers or key employees of the organization			15b	Х	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).					
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangem	ent wi	th a			
	taxable entity during the year?			16a		Х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate					
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organi	-	-			
	exempt status with respect to such arrangements?			16b		
Sec	tion C. Disclosure					
17	List the states with which a copy of this Form 990 is required to be filed ►NM					
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, an	d 990-	T (Section 501(c)(3	s only)	availa	ble
	for public inspection. Indicate how you made these available. Check all that apply.			,,		
	X Own website X Another's website X Upon request Other (explain	on Sci	nedule O)			
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, cor		,	d finan	cial	
	statements available to the public during the tax year.		. , , ,			
20	State the name, address, and telephone number of the person who possesses the organization's boo	ks and	records >			
-	THE ORGANIZATION - 505-983-7646					
	1140 ALTO STREET, SANTA FE, NM 87501					

Form **990** (2019)

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# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

See instructions for the order in which to list the persons above.

(A)  Name and title	(B) Average			(( Pos	C) ition			( <b>D</b> ) Reportable	<b>(E)</b> Reportable	<b>(F)</b> Estimated
	hours per week	box	, unle	ss per	son is	s both r/trus	n an	compensation from	compensation from related	amount of other
	(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(1) MARC GELLER	5.00									
CHAIRMAN		Х		Х				0.	0.	0.
(2) JOHN BERNDT	3.00									
VICE-CHAIRMAN		Х		Х				0.	0.	0.
(3) GERALD LANDGRAF	3.00									
TREASURER		Х		Х				0.	0.	0.
(4) JULIA BOWDICH	2.00									
SECRETARY		Х		Х				0.	0.	0.
(5) CATHERINE OPPENHEIMER	1.00									
FOUNDING ARTISTIC DIRECTOR		Х		Х				0.	0.	0.
(6) JACQUES D'AMBOISE	0.30									
DIRECTOR AND CO-FOUNDER		Х						0.	0.	0.
(7) VALERIE T DIKER	1.00									
DIRECTOR AND FOUNDING CHAIR		Х						0.	0.	0.
(8) JAMAI BLIVIN	1.00									
DIRECTOR	1 00	Х						0.	0.	0.
(9) JOHN BURNHAM	1.00									
DIRECTOR (THROUGH APRIL 2020)	2 00	Х						0.	0.	0.
(10) PAUL CASSIDY	2.00	.,								
DIRECTOR	1 00	Х						0.	0.	0.
(11) LINDA DIPAOLO LOVE	1.00	3,7							_	
DIRECTOR (12) PLANE POWERER	1.50	Х						0.	0.	0.
(12) DIANE DONIGER	1.50	Х							0.	_
DIRECTOR (13) DIANE FISHER	1.50	Λ						0.	0.	0.
DIRECTOR	1.50	Х						0.	0.	0.
(14) KELCY FLANAGAN	1.00	Λ						0.	0.	· ·
DIRECTOR	1.00	Х						0.	0.	0.
(15) DAVID FOSTER	1.00	Λ						· ·	0.	· ·
DIRECTOR	1.00	Х						0.	0.	0.
(16) JAMES E GOODWIN	1.00	^						0.	J .	<del>                                     </del>
DIRECTOR	1.00	Х						0.	0.	0.
(17) PEGGY HUBBARD	1.00	^	$\vdash$					1		-
DIRECTOR	1.00	Х						0.	0.	0.
932007 01-20-20							<u> </u>		1 0 •	Form <b>990</b> (2019)

932007 01-20-20 Form **990** (2019)

Name and title	Average hours per week	Position (do not check more than one box, unless person is both an officer and a director/trustee)							Reportable compensation from related		Estimat amount othe	t of
	(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	C	ompens from the organization and relation	ation he ation ated
(18) MAYO MILLER KING	1.00											
DIRECTOR	1 00	Х				_	_	0.	0	•		0.
(19) BETH MOISE	1.00	l										•
DIRECTOR (THROUGH DECEMBER 2019)	1 00	Х				_	$\vdash$	0.	0	•		0.
(20) BARBARA MOORE	1.00	٠,							_			^
DIRECTOR (21) NAME MOSS	1 00	Х	_			$\vdash$	$\vdash$	0.	0	•		0.
(21) KATE MOSS	1.00	v							_			Λ
DIRECTOR (22) LESLIE NATHANSON JURIS	1.50	Х				-	+	0.	0	•		0.
, ,	1.50	Х							0			Λ
DIRECTOR (23) TOM NICKOLOFF	1.50	Λ				╁	-	0.	0	+		0.
DIRECTOR	1.50	Х						0.	0			Λ
(24) SANDY SELIGMAN	1.00	Λ	$\vdash$			$\vdash$	+	+ •	0	•		0.
DIRECTOR	1.00	Х						0.	0			0.
(25) CARRIE TERRELL	1.00	Λ				$\vdash$	+	1	0	•		0.
DIRECTOR	1.00	Х						0.	0			0.
(26) KATIE THOMPSON	1.00	Λ				$\vdash$	+	· ·	0	+		0.
DIRECTOR	1.00	х						0.	0			0.
di Orbitali	<u> </u>		<u> </u>			<u> </u>	▶	0.	0			0.
c Total from continuation sheets to Part VI							-	582,503.	0		40,1	
d Total (add lines 1b and 1c)								582,503.	0		$\frac{10,1}{40,1}$	
Total number of individuals (including but n							no r			•		
compensation from the organization	or inflited to the	030	11310	u ac	JOVC	<i>&gt;)</i>	10 1	cocived more than \$100,	ood of reportable			4
compensation from the organization											Yes	_
3 Did the organization list any former officer,	director, truste	e. k	ev e	lame	ove	e. o	r hi	ghest compensated emp	lovee on			
line 1a? If "Yes," complete Schedule J for s										3		х
4 For any individual listed on line 1a, is the su												
and related organizations greater than \$150										4	Х	
5 Did any person listed on line 1a receive or a												
rendered to the organization?  f "Yes." com										5		Х
Section B. Independent Contractors												
1 Complete this table for your five highest co	mpensated ind	lepe	nder	nt co	ontra	acto	rs t	hat received more than \$	3100,000 of compen	sation	from	
the organization. Report compensation for	the calendar ye	ear e	ndir	ng w	ith c	or w	ithi	n the organization's tax y	ear.			
(A)								(B)			(C)	
Name and business	address	NC	ONE	3				Description of s	services	Com	oensatio	on
								1				
2 Total number of independent contractors (ii	•	ot lin	nited	d to		_	stec	d above) who received me	ore than			
\$100,000 of compensation from the organization		T 3.7	TTT	mŦ		)	TT-	7 TO		_	000	(2.5.)
SEE PART VII, SECTION	A CONT	ΤN	UΑ	т. Т	OΝ	S	н	7E.1.2		For	m <b>990</b>	(2019)

932008 01-20-20

Form 990 NATIONAL	DANCE I	.NS	TI	TU	TE	N	<u>M,</u>	INC.	85-043	1846
Part VII   Section A. Officers, Directors, Tru	ıstees, Key En	nplo	yee	s, a	nd H	lighe	est (	Compensated Employe	es (continued)	
(A)	(B)				C)			(D)	(E)	(F)
Name and title	Average			Pos	ition			Reportable	Reportable	Estimated
	hours	(cl	(check all tha			hat apply)		compensation	compensation	amount of
	per							from	from related	other
	week (list any	.o.				ployee		the organization	organizations (W-2/1099-MISC)	compensation from the
	hours for	direct				ma pa		(W-2/1099-MISC)	(** 27 1033 141100)	organization
	related	tee or	ustee			ensate				and related
	organizations	Individual trustee or director	Institutional trustee		Key employee	Highest compensated employee				organizations
	below	lividu	ittutic	Officer	y emp	jhest	Former			
	line)	Ē	Ĕ	40	å	至	Fo			
(27) DAVID VOGEL	1.50	٦,							0	0
DIRECTOR	40.00	Х	_					0.	0.	0.
(28) RUSSELL BAKER	40.00			\				100 705	0	10 060
EXECUTIVE DIRECTOR (29) THOMAS DOWNEY	40.00		$\vdash$	Х				182,785.	0.	10,969.
DIRECTOR OF FINANCE & ADMINISTRATION	40.00			х				118,349.	0.	6 803
(30) CYNTHIA DELGADO	40.00			^				110,349.	0.	6,893.
FORMER DIRECTOR OF ADVANCEMENT	40.00			х				113,136.	0.	8,879.
(31) ELIZABETH SALGANEK	40.00			25				113,130.	•	0,015
ARTISTIC DIRECTOR	1000			Х				105,733.	0.	9,599.
(32) MARY GULLEDGE	40.00									2,022
DIRECTOR OF ADVANCEMENT				х				62,500.	0.	3,760.
								,	-	,
			_							
		ł								
	-		_							
	1									
		_	_	_						
		<u> </u>				<u> </u>				
Tatal to Doub VIII. Occident A. Paris								582,503.		40,100.
Total to Part VII, Section A, line 1c								JUZ, 303.		±0,100

		Check if Schedule O contains a response of	or note to any lin	e in this Part VIII			
		•	•	(A)	(B)	(C)	(D)
				Total revenue	Related or exempt	Unrelated	Revenue excluded from tax under
					function revenue	business revenue	sections 512 - 514
Sυ	1 :	Federated campaigns 1a	148,606.				
ant							
S S			637,427.				
fts,		I Related organizations 1d	051,4216				
Contributions, Gifts, Grants and Other Similar Amounts			893,607.				
ons,		, ,	023,007.				
utic	T	All other contributions, gifts, grants, and	161,552.				
ĕ							
ont		•	100,048.	2 041 102			
O g	r	Total. Add lines 1a-1f		3,841,192.			
		CERTIFICE COMMENT A COMM	Business Code	700 564	700 564		
ce		SERVICE CONTRACTS	611600	799,564.	799,564.		
Program Service Revenue		TUITION AND FEES	611600	708,403.	708,403.		
S	C	SALES - TICKETS/MERCHA	711130	58,364.	58,364.		
ran Sev	C						
.0g	•						
<u>a</u>	f	All other program service revenue					
	ç	Total. Add lines 2a-2f		1,566,331.			
	3	Investment income (including dividends, interest	st, and				
		other similar amounts)		118,288.			118,288.
	4	Income from investment of tax-exempt bond pr	roceeds				
	5	Royalties	<b>&gt;</b>				
		(i) Real	(ii) Personal				
	6 a	Gross rents 6a 14,108.	150.				
		Less: rental expenses 6b 7,193.	0.				
		Rental income or (loss) 6c 6,915.	150.				
		Net rental income or (loss)	<b>&gt;</b>	7,065.		150.	6,915.
		Gross amount from sales of (i) Securities	(ii) Other				
		assets other than inventory 7a 883,109.					
	Ł	Less: cost or other basis					
<u>e</u>		and sales expenses 720,325.					
her Revenue		Gain or (loss) 7c 162,784.					
ev		Net gain or (loss)	<b></b>	162,784.			162,784.
e F		Gross income from fundraising events (not					
Ğ	0.	including \$637,427.					
		contributions reported on line 1c). See					
		Part IV, line 188a	3,995.				
		Less: direct expenses 8b	82,460.				
		Net income or (loss) from fundraising events	02/1000	-78,465.			-78,465.
		Gross income from gaming activities. See		70,400			,0,4001
	3 6	Part IV, line 19 9a	345.				
	L	Less: direct expenses 9b	0.				
		Net income or (loss) from gaming activities		345.			345.
				343.			343.
	10 2	Gross sales of inventory, less returns					
		and allowances 10a					
		Less: cost of goods sold					
$\rightarrow$		Net income or (loss) from sales of inventory	Pusings Ord				
જ		ADMEDITATIO DEGRESSIO	Business Code	20 750		10 250	21 500
eor re	11 a	ADVERTISING REVENUE	711120	39,750.		18,250.	21,500.
Miscellaneous Revenue	k	STAFFING REVENUE	711120	2,921.		2,921.	
See.	C		711100	0.400			0 400
Mis	(	All other revenue	711120	2,493.			2,493.
	•	Total. Add lines 11a-11d		45,164.	1 566 226	01 201	022 050
	12	Total revenue. See instructions		5,662,704.	1,566,331.	21,321.	233,860.

Pa	rt IX Statement of Functional Expense	es			
Sect	ion 501(c)(3) and 501(c)(4) organizations must comp	lete all columns. All othe	r organizations must con	nplete column (A).	
	Check if Schedule O contains a respon-	7.5.			
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	<b>(B)</b> Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses
1	Grants and other assistance to domestic organizations				
	and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic	052 001	252 201		
	individuals. See Part IV, line 22	253,001.	253,001.		
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	591,775.	276,776.	125,807.	189,192.
6	Compensation not included above to disqualified	331,773.	270,7700	123,007.	100,102.
Ū	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	2,972,033.	2,137,062.	273,648.	561,323.
8	Pension plan accruals and contributions (include	, - ,	, - ,	, , ,	,
-	section 401(k) and 403(b) employer contributions)	55,390.	39,196.	4,993.	11,201.
9	Other employee benefits	275,415.	177,881.	48,565.	48,969.
10	Payroll taxes	282,467.	176,014.	51,210.	55,243.
11	Fees for services (nonemployees):				
а	Management				
b		8,430.	4,215.	4,215.	
С	Accounting	44,126.		44,126.	
d	Lobbying	16,484.	16,154.	330.	
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees	58,977.		58,977.	
g	Other. (If line 11g amount exceeds 10% of line 25,	140 164	00 001	05 500	24 265
	column (A) amount, list line 11g expenses on Sch O.)	149,164.	90,001.	27,798.	31,365.
12	Advertising and promotion	12,000.	8,303.	243.	3,454.
13	Office expenses	117,219. 135,390.	88,941.	3,691. 14,012.	24,587.
14	Information technology	1,322.	82,793. 1,322.	14,012.	38,585.
15	Royalties	211,709.	178,200.	20,149.	13,360.
16	Occupancy	107,348.	102,088.	2,706.	2,554.
17 18	Payments of travel or entertainment expenses	107,540.	102,000.	2,700.	2,334.
10	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	12,411.	5,902.	4,846.	1,663.
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	403,235.	344,441.	36,454.	22,340.
23	Insurance	64,710.	32,393.	23,009.	9,308.
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	EMPLOYEE EDUCATION	71,986.	23,409.	29,150.	19,427.
b	COSTUMES AND SHOES	28,303.	28,303.		•
c	MERCHANDISE EXPENSE	24,656.	24,656.		
d	UNRELATED BUSINESS INCO	1,749.		1,749.	
е	All other expenses	56,887.	32,508.	941.	23,438.
25	Total functional expenses. Add lines 1 through 24e	5,956,187.	4,123,559.	776,619.	1,056,009.
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				5 990 (2012)

Form **990** (2019)

Pai	rt X	Balance Sneet				
		Check if Schedule O contains a response or note to any lin	e in this Part X			
				<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing	139,576.	1	74,295	
	2	Savings and temporary cash investments		657,574.	2	1,061,163
	3	Pledges and grants receivable, net		1,206,630.	3	1,480,489
	4	Accounts receivable, net		10,500.	4	834
	5	Loans and other receivables from any current or former off				
		trustee, key employee, creator or founder, substantial cont	ributor, or 35%			
		controlled entity or family member of any of these persons			5	
	6	Loans and other receivables from other disqualified person	s (as defined			
		under section 4958(f)(1)), and persons described in section	4958(c)(3)(B)		6	
ß	7	Notes and loans receivable, net	<u></u>		7	
Assets	8	Inventories for sale or use			8	
Ä	9	B			9	41,944
	10a	Land, buildings, and equipment: cost or other				
		basis. Complete Part VI of Schedule D 10a	14,344,481.			
	b	Less: accumulated depreciation 10b	5,334,681.	9,384,993.		9,009,800
	11	Investments - publicly traded securities		27,593,683.	11	30,153,133
	12	Investments - other securities. See Part IV, line 11			12	
	13	Investments - program-related. See Part IV, line 11			13	
	14	Intangible assets			14	
	15	Other assets. See Part IV, line 11	58,793.	15	63,332	
	16	Total assets. Add lines 1 through 15 (must equal line 33)		39,051,749.	16	41,884,990
	17	Accounts payable and accrued expenses		108,428.	17	141,314
	18	Grants payable		185 260	18	100 868
	19	Deferred revenue		175,369.	19	103,767
	20	Tax-exempt bond liabilities			20	
	21	Escrow or custodial account liability. Complete Part IV of S			21	
es	22	Loans and other payables to any current or former officer,				
ij		trustee, key employee, creator or founder, substantial cont				
Liabilities		controlled entity or family member of any of these persons			22	
_	23	Secured mortgages and notes payable to unrelated third p			23	
	24	Unsecured notes and loans payable to unrelated third part			24	
	25	Other liabilities (including federal income tax, payables to re				
		parties, and other liabilities not included on lines 17-24). Co	omplete Part X		25	
	06	of Schedule D	·····	283,797.	26	245,081
	26	Total liabilities. Add lines 17 through 25  Organizations that follow FASB ASC 958, check here		205,7574	20	245,001
S		and complete lines 27, 28, 32, and 33.				
nce	27			24,729,764.	27	27,168,587
sala	28	Net assets with donor restrictions		14,038,188.	28	14,471,322
ld E	20	Organizations that do not follow FASB ASC 958, check		21,000,2001		
Fur		and complete lines 29 through 33.				
ō	29	Capital stock or trust principal, or current funds			29	
ets	30	Paid-in or capital surplus, or land, building, or equipment fu			30	
Ass	31	Retained earnings, endowment, accumulated income, or or			31	
Net Assets or Fund Balances	32	Total net assets or fund balances		38,767,952.	32	41,639,909
Z	33			39,051,749.	33	41,884,990

Form **990** (2019)

						_
Pa	T XI Reconciliation of Net Assets					
	Check if Schedule O contains a response or note to any line in this Part XI					
1	Total revenue (must equal Part VIII, column (A), line 12)	1				04.
2	Total expenses (must equal Part IX, column (A), line 25)	2	5,	956	5,1	87.
3	Revenue less expenses. Subtract line 2 from line 1	3				83.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	38,	76	7,9	52.
5	Net unrealized gains (losses) on investments	5	3,	165	5,4	40.
6	Donated services and use of facilities	6				
7	Investment expenses	7				
8	Prior period adjustments	8				
9	Other changes in net assets or fund balances (explain on Schedule O)	9				0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,					
	column (B))	10	41,	639	9,9	09.
Pa	t XII Financial Statements and Reporting					
	Check if Schedule O contains a response or note to any line in this Part XII					
			_		Yes	No
1	Accounting method used to prepare the Form 990:  Cash X Accrual Other					
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Ο.				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		L	2a		Х
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a				
	separate basis, consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
b	Were the organization's financial statements audited by an independent accountant?			2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,				
	consolidated basis, or both:					
	Separate basis X Consolidated basis Both consolidated and separate basis					
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	audit,				
	review, or compilation of its financial statements and selection of an independent accountant?			2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain on Sch					
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin	gle Audit				
	Act and OMB Circular A-133?	-		За		Х
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi	red audit				
	available explain why an Cabadula O and describe any stone taken to undergo such audite			26		

932012 01-20-20

#### SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization **Employer identification number** NATIONAL DANCE INSTITUTE NM, 85-0431846 INC. Reason for Public Charity Status (All organizations must complete this part.) See instructions Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations Provide the following information about the supported organization(s). (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other n your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) No above (see instructions))

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# Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Se	ction A. Public Support	,,		,			
Cale	ndar year (or fiscal year beginning in)	(a) 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	<b>(e)</b> 2019	(f) Total
	Gifts, grants, contributions, and	, ,	` ,	` ,	, ,	, ,	
	membership fees received. (Do not						
	include any "unusual grants.")	2434427.	3538047.	3798729.	2875742.	3841192.	16488137.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	2434427.	3538047.	3798729.	2875742.	3841192.	16488137.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						1915812.
6	Public support. Subtract line 5 from line 4.						14572325.
Se	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in)	<b>(a)</b> 2015	<b>(b)</b> 2016	<b>(c)</b> 2017	(d) 2018	<b>(e)</b> 2019	(f) Total
7	Amounts from line 4	2434427.	3538047.	3798729.	2875742.	3841192.	16488137.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources	494,160.	507,198.	567,505.	375,692.	132,396.	2076951.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on	29,831.	40,198.	27,410.	36,168.	31,087.	164,694.
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)						
11	<b>Total support.</b> Add lines 7 through 10						18729782.
12	Gross receipts from related activities,	etc. (see instruction	ons)			12 9	,171,708.
13	First five years. If the Form 990 is for	the organization's	first, second, third	d, fourth, or fifth ta	x year as a section	n 501(c)(3)	_
	organization, check this box and stop	here					<b>&gt;</b>
Se	ction C. Computation of Publi	c Support Per	centage				
14	Public support percentage for 2019 (li	ine 6, column (f) di	vided by line 11, co	olumn (f))		14	77.80 %
15	Public support percentage from 2018	Schedule A, Part	II, line 14			15	71.31 %
16a	1 33 1/3% support test - 2019. If the o	organization did no	t check the box or	n line 13, and line 1	14 is 33 1/3% or m	ore, check this bo	
	stop here. The organization qualifies	as a publicly suppo	orted organization				<b>&gt;</b> X
k	33 1/3% support test - 2018. If the o	organization did no	t check a box on li	ine 13 or 16a, and	line 15 is 33 1/3%	or more, check th	is box
	and stop here. The organization qual	ifies as a publicly s	supported organiza	ation			▶□
17a	10% -facts-and-circumstances test	- 2019. If the org	anization did not c	heck a box on line	e 13, 16a, or 16b, a	and line 14 is 10%	or more,
	and if the organization meets the "fac-	ts-and-circumstand	ces" test, check th	is box and stop h	<b>iere.</b> Explain in Pa	rt VI how the orga	nization
	meets the "facts-and-circumstances"	test. The organizat	ion qualifies as a p	oublicly supported	organization		▶□
k	10% -facts-and-circumstances test	- 2018. If the org	anization did not c	heck a box on line	e 13, 16a, 16b, or 1	7a, and line 15 is	10% or
	more, and if the organization meets the	ne "facts-and-circur	mstances" test, ch	eck this box and	stop here. Explair	n in Part VI how the	e
	organization meets the "facts-and-circ	cumstances" test.	The organization q	ualifies as a public	ly supported orgar	nization	▶∐
18	Private foundation. If the organization	n did not check a l	box on line 13, 16a	a, 16b, 17a, or 17b	, check this box a	nd see instructions	s
					Sche	edule A (Form 990	or 990-EZ) 2019

### Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) 🕨	<b>(a)</b> 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	<b>(e)</b> 2019	(f) Total
1 Gifts, grants, contributions, and						
membership fees received. (Do not						
include any "unusual grants.")						
2 Gross receipts from admissions,						
merchandise sold or services per- formed, or facilities furnished in						
any activity that is related to the						
organization's tax-exempt purpose						
3 Gross receipts from activities that						
are not an unrelated trade or bus-						
iness under section 513						
4 Tax revenues levied for the organ-						
ization's benefit and either paid to						
or expended on its behalf						
5 The value of services or facilities						
furnished by a governmental unit to						
the organization without charge					+	<del> </del>
6 Total. Add lines 1 through 5					1	
<b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons						
<b>b</b> Amounts included on lines 2 and 3 received						
from other than disqualified persons that exceed the greater of \$5,000 or 1% of the						
amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						
Section B. Total Support	_	T -	T -	Τ.	T -	<del> </del>
Calendar year (or fiscal year beginning in)	<b>(a)</b> 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
9 Amounts from line 6						<u> </u>
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
<b>b</b> Unrelated business taxable income						
(less section 511 taxes) from businesses						
acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business						
activities not included in line 10b, whether or not the business is						
regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital						
assets (Explain in Part VI.)						
14 First five years. If the Form 990 is for	the organization's	s first, second, thir	d, fourth, or fifth to	ax year as a section	n 501(c)(3) organiz	zation,
check this box and <b>stop here</b>			······			<b>&gt;</b>
Section C. Computation of Public	c Support Per	centage				
15 Public support percentage for 2019 (li	ne 8, column (f), d	livided by line 13,	column (f))		15	%
16 Public support percentage from 2018					16	%
Section D. Computation of Inves	tment Income	e Percentage				
17 Investment income percentage for 20	19 (line 10c, colur	mn (f), divided by li	ne 13, column (f))		17	%
18 Investment income percentage from 2	<b>2018</b> Schedule A,	Part III, line 17			18	%
19a 33 1/3% support tests - 2019. If the	organization did r	not check the box	on line 14, and line	e 15 is more than 3	3 1/3%, and line 1	17 is not
more than 33 1/3%, check this box an						
b 33 1/3% support tests - 2018. If the						
line 18 is not more than 33 1/3%, chec						▶∐
20 Private foundation If the organization	n did not check a	hoy on line 1/ 10	a or 10h check th	nie hay and sea inc	tructions	<b>▶</b>

# Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes." provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

	Yes	No
1		
2		
_		
За		
3b		
- CE		
3с		
4a		
4b		
12		
4c		
70		
5a		
5b		
5с		
6		
7		
8		
9a		
9b		
9с		
10a		
10b		

ı a	Supporting Organizations (continued)			
	r		Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
	A family member of a person described in (a) above?	11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
Sec	tion B. Type I Supporting Organizations			
_			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported	1		
2	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.  Did the organization operate for the benefit of any supported organization other than the supported			
_	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations			
	71 11 3 3		Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	tion D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		
Sec	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
a	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below.			
C	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instr	uctions)		Na
2	Activities Test. Answer (a) and (b) below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify</b>			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined	2a		
b	that these activities constituted substantially all of its activities.  Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more	<u>-u</u>		
5	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in <b>Part VI</b> the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
_	trustees of each of the supported organizations? <i>Provide details in Part VI.</i>	За		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			
	of its supported organizations? If "Yes." describe in Part VI the role played by the organization in this regard.	3b		

Pa	Type III Non-Functionally Integrated 509(a)(3) Supporti	ng Organ	izations	
1	Check here if the organization satisfied the Integral Part Test as a qualifyi	ng trust on	Nov. 20, 1970 (explain in F	Part VI). See instructions. A
	other Type III non-functionally integrated supporting organizations must of			,
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
_3	Other gross income (see instructions)	3		
_4	Add lines 1 through 3.	4		
_5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
_7	Other expenses (see instructions)	7		
_8_	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
С	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other			
	factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
_3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
	see instructions).	4		
_5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
_6	Multiply line 5 by .035.	6		
_7_	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-functional	ally integrate	ed Type III supporting orga	inization (see

Schedule A (Form 990 or 990-EZ) 2019

instructions).

Par	TV │ Type III Non-Functionally Integrated 509(	a)(3) Supporting Orga	nizations <sub>(continued)</sub>	
Secti	on D - Distributions	Current Year		
1	Amounts paid to supported organizations to accomplish exer	mpt purposes		
2	Amounts paid to perform activity that directly furthers exemp			
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpose	es of supported organizations	3	
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which the	ne organization is responsive		
	(provide details in Part VI). See instructions.			
9	Distributable amount for 2019 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
Secti	on E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2019	(iii) Distributable Amount for 2019
1	Distributable amount for 2019 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2019 (reason-			
	able cause required- explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2019			
а	From 2014			
b	From 2015			
С	From 2016			
d	From 2017			
е	From 2018			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2019 distributable amount			
i	Carryover from 2014 not applied (see instructions)			
<u>j</u>	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2019 from Section D,			
	line 7: \$			
а	Applied to underdistributions of prior years			
b	Applied to 2019 distributable amount			
С	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2019, if			
	any. Subtract lines 3g and 4a from line 2. For result greater			
	than zero, explain in <b>Part VI.</b> See instructions.			
6	Remaining underdistributions for 2019. Subtract lines 3h			
	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions.			
7	Excess distributions carryover to 2020. Add lines 3j			
	and 4c.			
	Breakdown of line 7:			
	Excess from 2015			
b	Excess from 2016			
С	Excess from 2017			
d	Excess from 2018			
е	Excess from 2019			

Schedule A (Form 990 or 990-EZ) 2019

# Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

# **Schedule of Contributors**

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

➤ Go to www.irs.gov/Form990 for the latest information.

INC.

00.40

2019

OMB No. 1545-0047

Name of the organization Employ

NATIONAL DANCE INSTITUTE NM

Employer identification number

85-0431846

Organization type (check one):						
Filers of	:	Section:				
Form 990	0 or 990-EZ	$\boxed{X}$ 501(c)( $^3$ ) (enter number) organization				
		4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation				
		527 political organization				
Form 990	0-PF	501(c)(3) exempt private foundation				
		4947(a)(1) nonexempt charitable trust treated as a private foundation				
		501(c)(3) taxable private foundation				
	nly a section 501(c)(7	covered by the <b>General Rule</b> or a <b>Special Rule</b> . 7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.				
	-	filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.				
Special	Rules					
X	sections 509(a)(1) a any one contributor	described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under nd 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; line 1. Complete Parts I and II.				
	year, total contribut	described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the tions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the y to children or animals. Complete Parts I, II, and III.				
	year, contributions is checked, enter he purpose. Don't com	described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box ere the total contributions that were received during the year for an exclusively religious, charitable, etc., applete any of the parts unless the General Rule applies to this organization because it received nonexclusively etc., contributions totaling \$5,000 or more during the year				
		at isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to				

 $\ \ \, \text{LHA} \ \ \, \text{For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.}$ 

certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Schedule B (Form 990, 990-EZ, or 990-PF) (2019)

Name of organization Employer identification number

# NATIONAL DANCE INSTITUTE NM, INC.

85-0431846

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1		\$ <u>281,000.</u>	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2		\$ 267,031.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3		\$ <u>265,000.</u>	Person X Payroll
(a)	(b)	(c)	(d)
No. 4	Name, address, and ZIP + 4	Total contributions  \$ 150,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5		\$80,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)

Name of organization Employer identification number

# NATIONAL DANCE INSTITUTE NM, INC.

85-0431846

Part II	Noncash Property (see instructions). Use duplicate copies of Par	t II if additional space is needed.	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		   \$	

Schedule B (Form 990, 990-EZ, or 990-PF) (2019) Name of organization **Employer identification number** NATIONAL DANCE INSTITUTE NM, INC. 85-0431846 Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

#### SCHEDULE C

(Form 990 or 990-EZ)

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy

	Section 501(c)(4), (5), or (6) organizate	ions: Complete Part III			
	ne of organization	ions. Complete Part III.		En	nployer identification number
	NATIONA	L DANCE INSTITUTE	NM, INC.		85-0431846
Pa	art I-A   Complete if the org	anization is exempt unde	r section 501(c) o	r is a section 527	
2	Provide a description of the organiz Political campaign activity expendit Volunteer hours for political campai	ures		<b>&gt;</b>	<b>&gt;</b> \$
De	art I-B Complete if the org	enization is evenuat unde	r apation E01(a)(2)	1	
		anization is exempt under			· Φ
	Enter the amount of any excise tax Enter the amount of any excise tax				
	If the organization incurred a section				
	Was a correction made?				
	If "Yes," describe in Part IV.				
	art I-C Complete if the org	anization is exempt unde	r section 501(c), e	except section 501	(c)(3).
3	Enter the amount of the filing organ exempt function activities  Total exempt function expenditures line 17b  Did the filing organization file Form Enter the names, addresses and en made payments. For each organization received that were propolitical action committee (PAC). If	. Add lines 1 and 2. Enter here and 1120-POL for this year? Inployer identification number (EIN) tion listed, enter the amount paid omptly and directly delivered to a second to the second to a second to the secon	d on Form 1120-POL, of all section 527 polit from the filing organiza separate political orgar	cical organizations to whation's funds. Also enter nization, such as a sepa	nich the filing organization the amount of political
	(a) Name	(b) Address	(c) EIN	(d) Amount paid fron filing organization's funds. If none, enter -	contributions received and

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2019

LHA

932041 11-26-19

Lobbying Expenditures During 4-Year Averaging Period									
Calendar year (or fiscal year beginning in)	<b>(a)</b> 2016	<b>(b)</b> 2017	<b>(c)</b> 2018	( <b>d)</b> 2019	(e) Total				
2a Lobbying nontaxable amount	458,050.	418,229.	413,553.	395,009.	1,684,841.				
<b>b</b> Lobbying ceiling amount (150% of line 2a, column(e))					2,527,262.				
c Total lobbying expenditures	16,546.	16,481.	16,416.	16,484.	65,927.				
d Grassroots nontaxable amount	114,513.	104,557.	103,388.	98,752.	421,210.				
e Grassroots ceiling amount (150% of line 2d, column (e))					631,815.				
f Grassroots lobbying expenditures					000 000 F7\ 0040				

Schedule C (Form 990 or 990-EZ) 2019

# Schedule C (Form 990 or 990-EZ) 2019 NATIONAL DANCE INSTITUTE NM, INC. 85-04318 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

the lobbying activity.  During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter	Yes	1	1		
	the lobbying activity.				ount
or referendum, through the use of:					
a Volunteers?					
<b>b</b> Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?					
c Media advertisements?					
d Mailings to members, legislators, or the public?					
e Publications, or published or broadcast statements?					
f Grants to other organizations for lobbying purposes?					
g Direct contact with legislators, their staffs, government officials, or a legislative body?					
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?					
i Other activities?					
j Total. Add lines 1c through 1i					
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?					
<b>b</b> If "Yes," enter the amount of any tax incurred under section 4912					
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912					
d If the filling and a least the decreased a section A040 to a district file Ferma A700 for this area of					
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?	tion 501161	5), or s	sectio	'n	
art III-A Complete if the organization is exempt under section 501(c)(4), section					
art III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).				V	N.
art III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).				Yes	N.
Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?			1	Yes	N
Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?		🗀	1 2	Yes	No
Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from art III-B  Complete if the organization is exempt under section 501(c)(4), section 501(	the prior year	r? ; (5), or s	1 2 3 sectio	on	
Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from art III-B  Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answere answered "Yes."	the prior year tion 501(c)( d "No" OR	7? ; (5), or s (b) Par	1 2 3 sectio	on	
Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members? Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members	the prior year tion 501(c)( d "No" OR	7? ; (5), or s (b) Par	1 2 3 sectio	on	
Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members? Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of po	the prior year tion 501(c)( d "No" OR	7? ; (5), or s (b) Par	1 2 3 sectio	on	
Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from art III-B  Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of poexpenses for which the section 527(f) tax was paid).	the prior year tion 501(c)( d "No" OR	(5), or s	1 2 3 section rt III-A	on	
Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from art III-B  Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answere answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of poexpenses for which the section 527(f) tax was paid).  a Current year	the prior year tion 501(c)( d "No" OR	(5), or s	1 2 3 section rt III-/	on	
Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from art III-B  Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answere answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of poexpenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year	the prior year tion 501(c)( d "No" OR	(b) Par	1 2 3 section rt III-A	on	
Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from art III-B  Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answere answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of poexpenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total	the prior year tion 501(c)( d "No" OR	(b) Par	1 2 3 section rt III-A	on	
Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members? Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of poexpenses for which the section 527(f) tax was paid).  a Current year b Carryover from last year c Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	the prior year tion 501(c)( d "No" OR	(b) Par	1 2 3 section rt III-A	on	
Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of poexpenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the expenses for the following and political expenditures of nondeductible section 162(e) dues  If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the expenses for the following and political expenditures of nondeductible section 162(e) dues  If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the expenses for the following and political expenditures of the following and political expe	the prior year tion 501(c)( d "No" OR litical	(b) Par	1 2 3 section rt III-A	on	
Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from art III-B  Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answere answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of poexpenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the eddoes the organization agree to carryover to the reasonable estimate of nondeductible lobbying and	the prior year tion 501(c)( d "No" OR litical	(b) Par	1 2 3 section rt III-A 1 2 a 2 b 2 c 3 3	on	
Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from art III-B  Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of poexpenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues lf notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the edges the organization agree to carryover to the reasonable estimate of nondeductible lobbying and expenditure next year?	the prior year tion 501(c)( d "No" OR litical	(b) Par	1 2 3 section rt III-A 1 2 a 2 b 2 c 3 4	on	
Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members? Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of poexpenses for which the section 527(f) tax was paid).  Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the edues the organization agree to carryover to the reasonable estimate of nondeductible lobbying and expenditure next year? Taxable amount of lobbying and political expenditures (see instructions)	the prior year tion 501(c)( d "No" OR litical	(b) Par	1 2 3 section rt III-A 1 2 a 2 b 2 c 3 3	on	
Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from art III-B  Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of poexpenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the edoes the organization agree to carryover to the reasonable estimate of nondeductible lobbying and expenditure next year?	the prior year tion 501(c)( d "No" OR litical	(b) Par	1 2 3 section rt III-A 1 2 2 2 2 2 2 2 2 2 3 4 5 5	on A, line	

### **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

NATIONAL DANCE INSTITUTE NM, INC. **Employer identification number** 85-0431846

Par	t I Organizations Maintaining Donor Advise	d Funds or Other Similar Funds	or Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, lin		
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in v	_	
	are the organization's property, subject to the organization's $ \\$		
6	Did the organization inform all grantees, donors, and donor a		
	for charitable purposes and not for the benefit of the donor o		
Dor	impermissible private benefit?		Yes No
Par			Part IV, line 7.
1	Purpose(s) of conservation easements held by the organization		
	Preservation of land for public use (for example, recrea	· —	f a historically important land area
	Protection of natural habitat	Preservation o	f a certified historic structure
_	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualif	fied conservation contribution in the form	
	day of the tax year.		Held at the End of the Tax Year
a	Total number of conservation easements		
b			
	Number of conservation easements on a certified historic structure of the		
d	Number of conservation easements included in (c) acquired a	•	
•	listed in the National Register		
3	Number of conservation easements modified, transferred, rel	eased, extinguished, or terminated by the	e organization during the tax
	year	anness to leavated .	
4	Number of states where property subject to conservation eas		
5	Does the organization have a written policy regarding the per		
6	violations, and enforcement of the conservation easements it Staff and volunteer hours devoted to monitoring, inspecting,		
6	Starr and volunteer flours devoted to flloring, inspecting,	rialiding of violations, and emorcing con	servation easements during the year
7	Amount of expenses incurred in monitoring, inspecting, hand	lling of violations, and enforcing conserva	ation assements during the year
'	\$ \$	and emorening conserva	tion easements during the year
8	Does each conservation easement reported on line 2(d) abov	e satisfy the requirements of section 170	(h)(4)(B)(i)
Ü	and section 170(h)(4)(B)(ii)?	•	
9	In Part XIII, describe how the organization reports conservation		
5	balance sheet, and include, if applicable, the text of the footn	·	
	organization's accounting for conservation easements.		one that decombes the
Par	t III Organizations Maintaining Collections of	Art, Historical Treasures, or O	ther Similar Assets.
	Complete if the organization answered "Yes" on Form	990, Part IV, line 8.	
1a	If the organization elected, as permitted under FASB ASC 95	8, not to report in its revenue statement a	and balance sheet works
	of art, historical treasures, or other similar assets held for pub	olic exhibition, education, or research in f	urtherance of public
	service, provide in Part XIII the text of the footnote to its finar	ncial statements that describes these iten	ns.
b	If the organization elected, as permitted under FASB ASC 95		
	art, historical treasures, or other similar assets held for public	exhibition, education, or research in furt	herance of public service,
	provide the following amounts relating to these items:		
	(i) Revenue included on Form 990, Part VIII, line 1		<b>▶</b> \$ 250.
			26 000
2	If the organization received or held works of art, historical treatments		
	the following amounts required to be reported under FASB A		
а	Revenue included on Form 990, Part VIII, line 1	_	<b>&gt;</b> \$
			<b>&gt;</b> \$

932051 10-02-19

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2019

	t III Organizations Maintaining C	ollections of Art			Othe			Contin		age Z
	Using the organization's acquisition, accession							<u>(COITIII)</u>	ueu)	
•	collection items (check all that apply):									
а	TT									
b	Scholarly research	e	Other							
c	Preservation for future generations									
4	Provide a description of the organization's co	ollections and explain	how they further th	ne organization	n's exer	mpt purpo	se in Part	XIII		
5	During the year, did the organization solicit of						oo iirr are	,		
•	to be sold to raise funds rather than to be ma							Yes	X	No
Par	t IV Escrow and Custodial Arrang									
	reported an amount on Form 990, Par		3				,	,		
1a	Is the organization an agent, trustee, custodia	an or other intermedi	ary for contributions	s or other asse	ets not	included				
	on Form 990, Part X?							Yes		No
b	If "Yes," explain the arrangement in Part XIII									
		·	· ·					Amount		
С	Beginning balance					1c				
d	Additions during the year									
	Distributions during the year									
	Ending balance					. 1f				
	Did the organization include an amount on Fo					ity?	<u></u>	Yes		No
b	If "Yes," explain the arrangement in Part XIII.	Check here if the exp	olanation has been	provided on P	art XIII					
Par	t V Endowment Funds. Complete i	f the organization and	swered "Yes" on Fo	rm 990, Part I	IV, line	10.				
		(a) Current year	(b) Prior year	(c) Two years	s back	(d) Three	years back	(e) Four	years	back
1a	Beginning of year balance	27,848,182.	28,495,802.	26,204	,368.	24,5	93,730.	24,	355,	212.
b	Contributions	726,098.	140,180.	1,500	,000.	2	78,180.		236,	100.
С	Net investment earnings, gains, and losses	3,232,202.	551,375.	2,009	,351.	2,5	82,239.	1,	401,	604.
d	Grants or scholarships									
е	Other expenditures for facilities									
	and programs	1,431,832.	1,283,906.	1,217	,917.	1,2	49,781.	1,	399,	186.
f	Administrative expenses		55,269.							
g	End of year balance	30,374,650.	27,848,182.	28,495	,802.	26,2	04,368.	24,	593,	730.
2	Provide the estimated percentage of the curr		(line 1g, column (a)	) held as:						
а	Board designated or quasi-endowment	56.60	_%							
b	Permanent endowment ► 43.40	%								
С	Term endowment ▶									
	The percentages on lines 2a, 2b, and 2c shou	=								
3a	Are there endowment funds not in the posses	ssion of the organizat	tion that are held ar	nd administere	ed for th	ne organiza	ation	Г		
	by:								Yes	No
	(i) Unrelated organizations							3a(i)	X	
	(ii) Related organizations							3a(ii)		<u>X</u>
	If "Yes" on line 3a(ii), are the related organiza							3b		
4 Dar	Describe in Part XIII the intended uses of the tVI Land, Buildings, and Equipm	organization's endov	vment funds.							
Fai	, , , , , , , , , , , , , , , , , , , ,		D-+ IV II 44 - 0	F 000	D+-V	li 40				
	Complete if the organization answered							<b></b>		
	Description of property	(a) Cost or ot		or other		ccumulate		(d) Book	( valu	е
	basis (investment) basis (other) depreciation									
	Land		12 24	8,347.	2	564,4	13	8,783	2 0	0.4
b	Buildings		14,34	0,54/•	٦,	JU4,4	<del>-</del> 2•	0,703	, , 5	<u> </u>
ن د	Leasehold improvements		1 30	5,423.	1	221,5	05.	173	3 9	1.8
d	Equipment	<b>I</b>		0,711.		548,7				78.
	Other					J = U , I		9,009		

Schedule D (Form 990) 2019

Schedule D (Form 990) 2019 NATIONAL DA	ANCE INSTITUTE	NM. INC. 85	-0431846 Page
Part VII Investments - Other Securities.			. age
Complete if the organization answered "Yes'	on Form 990, Part IV, line	11b. See Form 990, Part X, line 12.	
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end	d-of-year market value
(1) Financial derivatives			
(2) Closely held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)			
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes'	on Form 990, Part IV, line	11c. See Form 990, Part X, line 13.	
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end	d-of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)			
Part IX Other Assets.			
Complete if the organization answered "Yes'	on Form 990, Part IV, line	11d. See Form 990, Part X, line 15.	
(a	) Description		(b) Book value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990. Part X. col. (B) lin	ne 15.)	<b>&gt;</b>	
Part X Other Liabilities.	,	11a or 11f Coo Form 000 Dort V line 05	
Complete if the organization answered "Yes"  (a) Description of liability	On Comm 990, Part IV, IIIIe	THE OF THE GET FORM 990, PARTA, IIII 23	(b) Book value
			(2) Book value
(1) Federal income taxes			
(2)			
(3)			
<u>(4)</u>			
(5)			

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the X organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2019

(6) (7) (8)

#### **SCHEDULE G**

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

#### **Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization

Employer identification number

NATIONA	L DANCE INSTITUTE :	NM,	INC	C.	85-0431	846		
Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.								
Indicate whether the organization rais	e Solicita f Solicita g Special  or oral agreement with any individual art VII) or entity in connection with p	ation of ation of I fundra (includ	non-g gover lising of onal fu	overnment grants nment grants events ficers, directors, trus undraising services?	etees, or Yes			
(i) Name and address of individual or entity (fundraiser)	III) ACTIVITY I have custody I							
		Yes	No					
otal			<b>•</b>					
3 List all states in which the organizatio or licensing.	n is registered or licensed to solicit o	contrib	utions	or has been notified	it is exempt from re	gistration		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990 or 990-EZ) 2019

Schedule G (Form 990 or 990-EZ) 2019 NATIONAL DANCE INSTITUTE NM, INC. 85-0431846 Page 2 Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 (b) Event #2 (c) Other events (d) Total events SANTA FE (add col. (a) through VIRTUAL GALADANCE-A-THON col. (c)) (event type) (event type) (total number) 605,058. 19,668. 16,696. 641,422. Gross receipts 605,058. 17,599. 14,770. 2 Less: Contributions 637,427. 2,069. 1,926. 3,995. Gross income (line 1 minus line 2) 4 Cash prizes 549 5 Noncash prizes 549. Direct Expenses Rent/facility costs 1,017. 101. 212. 1,330. 7 Food and beverages 180. 200. 380. 8 Entertainment 74,950. 2,756. 2,495. 80,201. Other direct expenses 82,460. 10 Direct expense summary. Add lines 4 through 9 in column (d) -78,465.11 Net income summary. Subtract line 10 from line 3, column (d) Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add (c) Other gaming (a) Bingo Revenue bingo/progressive bingo col. (a) through col. (c)) Gross revenue 2 Cash prizes Direct Expenses Noncash prizes Rent/facility costs Other direct expenses Yes Yes % Yes 6 Volunteer labor No 7 Direct expense summary. Add lines 2 through 5 in column (d) 8 Net gaming income summary. Subtract line 7 from line 1, column (d) **9** Enter the state(s) in which the organization conducts gaming activities: a Is the organization licensed to conduct gaming activities in each of these states? **b** If "No," explain: \_

Schedule G (Form 990 or 990-EZ) 2019

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year?

**b** If "Yes," explain:

Schedule G (Form 990 or 990-EZ) 2019 NATIONAL DANCE INSTITUTE NM, INC. 85-	<u>)431846</u>	Page 3
11 Does the organization conduct gaming activities with nonmembers?	Yes	No
12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed	_	_
to administer charitable gaming?	Yes	No
13 Indicate the percentage of gaming activity conducted in:		
	13a	%
a The organization's facility	13b	
b An outside facility	130	70
14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:		
Name ▶		
Address >		
<b>15a</b> Does the organization have a contract with a third party from whom the organization receives gaming revenue?	Yes	☐ No
<b>b</b> If "Yes," enter the amount of gaming revenue received by the organization <b>&gt;</b> \$ and the amount		
of gaming revenue retained by the third party > \$		
c If "Yes," enter name and address of the third party:		
- · · · · · · · · · · · · · · · · · · ·		
Name		
Address >		
16 Gaming manager information:		
Name		
Gaming manager compensation  \$		
Description of services provided		
Director/officer Employee Independent contractor		
17 Mandatory distributions:		
a Is the organization required under state law to make charitable distributions from the gaming proceeds to		
retain the state gaming license?	· L Yes	└─ No
<b>b</b> Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the		
organization's own exempt activities during the tax year ▶ \$		
Part IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Pa	rt III, lines 9, 9	9b, 10b,
15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.	,	, ,

Schedule G	G (Form 990 or 990-EZ)	NATIONAL	DANCE	INSTITUTE	NM,	INC.	85-0431846	Page 4
Part IV	G (Form 990 or 990-EZ) <b>Supplemental Infor</b>	mation <sub>(continue</sub>	ed)					

### SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

# **Grants and Other Assistance to Organizations, Governments, and Individuals in the United States**

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047 **2019** 

Open to Public Inspection

Schedule I (Form 990) (2019)

Name of t	the organization							Employer identification number
			TITUTE NM,	INC.				85-0431846
Part I	General Information on Grants a	nd Assistance						
	es the organization maintain records t		-			-		
crite	eria used to award the grants or assis	stance?						X Yes No
	scribe in Part IV the organization's pro							
Part II	Grants and Other Assistance to					anization answered "Y	es" on Form 990, Part	IV, line 21, for any
	recipient that received more than			T .		(f) Method of	T 2.2.2	T
1 (a)	Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
	er total number of section 501(c)(3) a	-						<b> </b>
3 Ent	er total number of other organizations	s listed in the line 1	table					

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
LIDING SCALE TUITION ASSISTANCE	1091	253,001.	0.	FMV OF TUITION	
Part IV Supplemental Information. Provide the information red	uired in Part I, lin	e 2; Part III, column	(b); and any other ac	dditional information.	
PART I, LINE 2:					
INDIVIDUALS ARE EVALUATED BASED ON	NEED, AN	D AMOUNTS	ARE RECORD	ED AND	
TRACKED THROUGH THE ACCOUNTING SYS	TEM (FOR	ADVANCED 1	TRAINING SC	HOLARSHIPS)	
OR THROUGH THE CLASS/STUDENT DATAB.	ASE.				

# SCHEDULE J (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ➤ Attach to Form 990.

► Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 **2019** 

Open to Public Inspection

Name of the organization

Part I Questions Regarding Compensation

Department of the Treasury

Internal Revenue Service

NATIONAL DANCE INSTITUTE NM, INC.

Employer identification number 85-0431846

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments  Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
3	Indicate which, if any, of the following the organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	X Compensation committee Written employment contract			
	Independent compensation consultant  X Compensation survey or study			
	Form 990 of other organizations  X Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		Х Х Х
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		_X_
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		_X_
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		<u>X</u>
b	Any related organization?	5b		X
	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		_ <u>X</u> _
b	Any related organization?	6b		Х
	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
	not described on lines 5 and 6? If "Yes," describe in Part III	7	Х	
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		<u>X</u>
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2019

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

	(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B)	
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	Derients	(6)(1)-(0)	reported as deferred on prior Form 990
(1) RUSSELL BAKER	(i)	172,785.	10,000.	0.	3,450.	7,519.	193,754.	0.
EXECUTIVE DIRECTOR	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i) (ii)							
	(i)							
	(ii)							
_	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part III Supplemental Information
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.
PART I, LINE 7:
THE ORGANIZATION PAID A BONUS TO THE EXECUTIVE DIRECTOR FOR ACHIEVING
OBJECTIVES NOT TIED TO EARNINGS.

## SCHEDULE M (Form 990)

**Noncash Contributions** 

OMB No. 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service

Name of the organization

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

Inspection **Employer identification number** 

NATIONAL DANCE INSTITUTE NM, 85-0431846 INC. Types of Property Part I (a) (b) (c) (d) Check if Number of Noncash contribution Method of determining contributions or amounts reported on applicable noncash contribution amounts items contributed Form 990, Part VIII, line 1g Х 250. FAIR MARKET VALUE Art - Works of art Art - Historical treasures 2 Art - Fractional interests 3 Х Books and publications 65. FAIR MARKET VALUE 4 Х 2,520.FAIR MARKET VALUE 5 Clothing and household goods Cars and other vehicles 6 Boats and planes 7 Intellectual property 8 88,324. FAIR MARKET VALUE Securities - Publicly traded ..... Х 6 Securities - Closely held stock ..... 10 Securities - Partnership, LLC, or 11 trust interests Securities - Miscellaneous 12 13 Qualified conservation contribution -Historic structures Qualified conservation contribution - Other 14 Real estate - Residential 15 Real estate - Commercial 16 Real estate - Other 17 18 Collectibles 2,061.FAIR MARKET VALUE Х Food inventory 19 Drugs and medical supplies ..... 20 Taxidermy 21 Historical artifacts 22 Scientific specimens 23 24 Archeological artifacts 2,900.FAIR MARKET ( PIANOS/KEYBOA ) X VALUE 25 2 (OFFICE FURNIT) Х 1,913.FAIR MARKET VALUE 26 Other > Х 1 1,789. FAIR MARKET ( JEWELRY **VALUE** 27 Other > ( PRODUCTS & SU ) 1 Х 226. FAIR MARKET 28 Number of Forms 8283 received by the organization during the tax year for contributions 0 for which the organization completed Form 8283, Part IV, Donee Acknowledgement 29 Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for Х exempt purposes for the entire holding period? 30a **b** If "Yes," describe the arrangement in Part II. Х Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions? 31 31 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash Х contributions? 32a b If "Yes," describe in Part II. If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, 33

For Paperwork Reduction Act Notice, see the Instructions for Form 990. LHA

Schedule M (Form 990) 2019

Schedule M (Form 990) 2019

932142 09-27-19

### **SCHEDULE 0**

(Form 990 or 990-EZ) Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047 Inspection

Internal Revenue Service Name of the organization

DANCE INSTITUTE NM

Employer identification number 85-0431846

NATIONAL DANCE INSTITUTE NM, INC.   65-0451646
FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
THAT WILL CARRY OVER INTO ALL ASPECTS OF THEIR LIVES.
FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
WILL CARRY OVER INTO ALL ASPECTS OF THEIR LIVES.
FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:
HEALTH, SCHOOL ATTENDANCE AND RETENTION.
FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:
OTHER PROGRAMS - TRAIN THE TRAINER AND TEACHING EXCELLENCE EDUCATE
INSTRUCTORS AND SCHOOL TEACHERS IN THE PROVEN EDUCATIONAL METHODOLOGY
OF NDI-NM. THE SNACK CURRICULUM FOCUSES ON HEALTH AND NUTRITION
EDUCATION. HIP TO BE FIT IS A PROGRAM IN CONJUNCTION WITH THE CITY OF
ALBUQUERQUE COMMUNITY CENTERS AND HEALTH ORGANIZATIONS THAT FOCUSES ON
THE HEALTH BENEFITS OF EXERCISE AND HEALTHY EATING. IN ADDITION,
EVALUATION EXPENSES ARE INCLUDED. (346 STUDENTS SERVED THROUGH OTHER
PROGRAMS)
EXPENSES \$ 151,558. INCLUDING GRANTS OF \$ 0. REVENUE \$ 20,823.
FORM 990, PART VI, SECTION A, LINE 2:
GERALD LANDGRAF AND RUSSELL BAKER, BUSINESS RELATIONSHIP
FORM 990, PART VI, SECTION B, LINE 11B:
AFTER THE 990 IS COMPLETED BY THE AUDIT FIRM, NDI NEW MEXICO SENIOR STAFF
REVIEWS THE FORM. AFTER ANY ADJUSTMENTS ARE MADE, THE AUDIT COMMITTEE THEN

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

932211 09-06-19

Schedule O (Form 990 or 990-EZ) (2019)

Name of the organization

NATIONAL DANCE INSTITUTE NM, INC.

Employer identification number 85-0431846

REVIEWS THE FORM 990. AFTER ANY ADDITIONAL ADJUSTMENTS ARE MADE, THE BOARD

OF DIRECTORS RECEIVES A COPY OF THE FORM AND IS PROVIDED THE OPPORTUNITY TO

REVIEW AND/OR SUGGEST CHANGES. A MEETING OF THE BOARD IS HELD TO APPROVE

THE 990. IF ADDITIONAL CHANGES ARE REQUESTED, THE FINANCE AND AUDIT

COMMITTEES ARE AUTHORIZED TO CONDUCT A FINAL REVIEW TO ENSURE THAT THE

DOCUMENT IS COMPLETE AND ACCURATE. ONLY AFTER THIS IS THE FORM FILED.

FORM 990, PART VI, SECTION B, LINE 12C:

THE BOARD HAS A BOARD GOVERNANCE COMMITTEE. IN THE ABSENCE OF A CONFLICTS

COMMITTEE, THE GOVERNANCE COMMITTEE ACTS AS A CONFLICTS COMMITTEE. MEMBERS

ARE ASKED ANNUALLY TO DISCLOSE ANY CONFLICTS. THE GOVERNANCE COMMITTEE

EVALUATES ANY CONFLICTS AND DETERMINES WHETHER THEY ARE MATERIAL. IF THE

CONFLICTS COMMITTEE CONCLUDES THAT A FINANCIAL INTEREST CONSTITUTES A

MATERIAL CONFLICT OF INTEREST, THE BOARD OF DIRECTORS SHALL DETERMINE BY

VOTE OF THE DISINTERESTED DIRECTORS IN ACCORDANCE WITH THE BY-LAWS WHETHER

THE TRANSACTION, CONTRACT OR ARRANGEMENT IS IN NDI-NEW MEXICO'S (NDI-NM'S)

BEST INTEREST AND FOR ITS OWN BENEFIT AND WHETHER IT IS FAIR AND REASONABLE

TO NDI-NM (CONSIDERING KNOWN FACTORS, INCLUDING WHETHER OR NOT A MORE

ADVANTAGEOUS TRANSACTION OR ARRANGEMENT IS REASONABLY POSSIBLE UNDER

CIRCUMSTANCES NOT PRODUCING A CONFLICT OF INTEREST), AND SHALL MAKE ITS

DECISION AS TO WHETHER TO ENTER INTO THE TRANSACTION, CONTRACT OR

ARRANGEMENT IN CONFORMITY WITH SUCH DETERMINATION. THE INTERESTED DIRECTOR

SHALL ABSTAIN FROM THE VOTE AND DELIBERATIONS.

FORM 990, PART VI, SECTION B, LINE 15:

THE EXECUTIVE DIRECTOR'S SALARY IS REVIEWED AND APPROVED BY THE EXECUTIVE

COMPENSATION COMMITTEE OF THE BOARD OF DIRECTORS. THE COMPENSATION

COMMITTEE REVIEWS COMPARABLE DATA IN DETERMINING COMPENSATION AND SEEKS

NATIONAL DANCE INSTITUTE NM, INC.	85-0431846
APPROVAL FROM THE BOARD OF DIRECTORS. THIS PROCESS IS DOCU	
LAST DONE IN AUGUST 2019. THE EXECUTIVE DIRECTOR SETS SALA	RIES FOR OFFICERS
AND KEY EMPLOYEES AS PART OF THE ANNUAL BUDGET PROCESS. CO	MPARABLE DATA
FROM SIMILAR SIZED ORGANIZATIONS IS USED TO HELP DETERMINE	THESE SALARIES.
THE BUDGET IS THEN REVIEWED BY THE FINANCE COMMITTEE AND A	PPROVED BY THE
BOARD OF DIRECTORS. THIS PROCESS IS DOCUMENTED AND WAS LAS	T DONE ON AUGUST
2019.	
FORM 990, PART VI, SECTION C, LINE 19:	
THESE ARE PROVIDED UPON REQUEST - TYPICALLY TO GRANT-MAKIN	G AND GOVERNMENT
FUNDING SOURCES.	

### **SCHEDULE R** (Form 990)

Related Organizations and Unrelated Partnerships

• Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.

Department of the Treasury Internal Revenue Service Name of the organization

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

**Employer identification number** 

NATIONAL DANCE	INSTITUTE NM, INC.					85-04318	346	
Part I Identification of Disregarded Entities. Complete	te if the organization answered "Yes"	on Form 990, Part IV, line 33	3.					
(a)  Name, address, and EIN (if applicable)  of disregarded entity	<b>(b)</b> Primary activity	(c) Legal domicile (state o foreign country)	(d) or Total inco	me End-of-year		Direct o	(f) controlling ntity	9
307 CAMINO ALIRE LLC - 81-3972451 1140 ALTO STREET	TO SUPPORT AND MAKE DISTRIBUTIONS TO NATIONAL DANCE INSTITUTE - NEW	NEW MEXICO	25	721 70		NATIONAL DAI		xico,
SANTA FE, NM 87501	DANCE INSTITUTE - NEW	NEW MEXICO	-23	,731. 70	7,441.	INC.		
Part II Identification of Related Tax-Exempt Organizations during the tax year.	tions. Complete if the organization a	nswered "Yes" on Form 990	), Part IV, line 34, b	ecause it had one	or more	related tax-exe	mpt	
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity Distatus (if section		(f) ct controlling entity	contr	g) 512(b)(13) rolled ity?
				501(c)(3))			Yes	No
	_							

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

SEE PART VII FOR CONTINUATIONS

Schedule R (Form 990) 2019

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a) (b) (c) (d) (e) (f) (g) (h) (i)									_			
(b)	(c)	(d)	(e)	(f)	(g)	(1	h)	(i)	(j)		(k)	
Primary activity	y activity Legal Direct controlling		Predominant income	Share of total	Share of	Disprop	ortionate	Code V-UBI	Gener	al or Per	rcentage	
	(state or	entity	entity	entity (related, unrelated,	income		allocations?		amount in box	partn	er? Ow	wnership
	country)		sections 512-514)		assets	Yes	No	K-1 (Form 1065)	Yes	No		
									+			
									$\vdash$			
	(b)	(b) (c) Primary activity Legal domicile (state or foreign	(b) (c) (d)	(b) (c) (d) (e)	(b) (c) (d) (e) (f)  Primary activity Legal domicile (state or foreign foreign foreign foreign foreign for the following for the following foreign for the following for the following foreign for the following for the following foreign for the following foreign for the following foreign for the following for the following foreign for the following for the following foreign foreign foreign foreign for the following foreign for the following foreign foreign foreign foreign foreign foreign foreign for the following foreign f	(b) (c) (d) (e) (f) (g)	(b) (c) (d) (e) (f) (g) (l	(b) (c) (d) (e) (f) (g) (h)  Primary activity Legal Direct controlling Predominant income Share of total Share of	(b) (c) (d) (e) (f) (g) (h) (i)  Primary activity Legal Direct controlling Predominant income Share of total Share of Disconnections Code VI IBI	(b) (c) (d) (e) (f) (g) (h) (i) (j)  Primary activity (Legal Direct controlling Predominant income Share of total Share of Discontinuity (Code VI IBI General	(b) (c) (d) (e) (f) (g) (h) (i) (j)	

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	<b>(f)</b> Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership		tion b)(13) rolled tity?
		country						Yes	No

Schedule R (Form 990) 2019

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

Yes No

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a l	Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	/			1a				
					1b				
c (	Gift, grant, or capital contribution from related organization(s)				1c				
	Loans or loan guarantees to or for related organization(s)				1d				
	_oans or loan guarantees by related organization(s)				1e				
f i	Dividends from related organization(s)				1f				
	Sale of assets to related organization(s)				1g				
h l	Purchase of assets from related organization(s)				1h				
i I	Exchange of assets with related organization(s)				1i				
jІ	Lease of facilities, equipment, or other assets to related organization(s)				1j				
k l	Lease of facilities, equipment, or other assets from related organization(s)				1k				
I Performance of services or membership or fundraising solicitations for related organization(s)									
	Performance of services or membership or fundraising solicitations by related organ				1m				
	Sharing of facilities, equipment, mailing lists, or other assets with related organization				1n				
					10				
рΙ	Reimbursement paid to related organization(s) for expenses				1p				
q I	Reimbursement paid by related organization(s) for expenses				1q				
r (	Other transfer of cash or property to related organization(s)				1r				
s (					1s				
2	f the answer to any of the above is "Yes," see the instructions for information on w	ho must complete th	nis line, including covered r	elationships and transaction thresholds.					
	(a)	(b)	(c)	(d)					
	<b>(a)</b> Name of related organization	Transaction	Amount involved	Method of determining amount inv	olved				
		type (a-s)							
(1)									
(2)									
(3)									
(4)									
(5)									
(6)									
32163	09-10-19			Schedule	R (Form 990	) 2019			

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	Are all partners sec 501(c)(3) orgs.?			opor- late tions?	General manage partner	(k) Percentage ownership
									000) 0040

Schedule R (Form 990) 2019

EXTENDED TO JULY 15, 2021

Form <b>990-T</b>	E	Exempt Orgai	nization Bus	ine	ss Income T	ax Return		OMB No. 1545-0047	
			nd proxy tax unde				0040		
	For ca	lendar year 2019 or other tax yea					<u>0</u> .	ZU 19	
Department of the Treasury Internal Revenue Service	<b>•</b>	► Go to www Do not enter SSN numbe	irs.gov/Form990T for in: rs on this form as it may					Open to Public Inspection for 501(c)(3) Organizations Only	
A Check box if address changed		Name of organization (	Check box if name ch	hanged	and see instructions.)		Empl	oyer identification number loyees' trust, see actions.)	
<b>B</b> Exempt under section	Print	NATIONAL DAI	NCE INSTITUT	re 1	NM, INC.		85-0431846		
X 501(c)(3)	or	Number, street, and room	or suite no. If a P.O. box	, see ir	structions.		E Unrela	ated business activity code nstructions.)	
408(e) 220(e)	Туре	1140 ALTO S'	TREET					,	
408A 530(a) 529(a)		City or town, state or prov		foreig	n postal code		5 <b>4</b> 1	800	
C Book value of all assets at end of year 41,843,0	•	F Group exemption numb	per (See instructions.)	<b>&gt;</b>					
					501(c) trust	401(a)	trust	Other trust	
<b>H</b> Enter the number of the				3	Describe	the only (or first) un	related		
		EE STATEMENT				complete Parts I-V.			
	-	ce at the end of the previou	us sentence, complete Pai	rts I an	d II, complete a Schedule	M for each addition	al trade	or	
business, then complete							<b>—</b>	<b>.</b>	
I During the tax year, was				ıt-subsi	diary controlled group?	▶ L	Ye	es X No	
J The books are in care of		tifying number of the paren			Tolonh	one number $ ightharpoonup 5$	05-	983-7616	
		de or Business Inc			(A) Income	(B) Expenses		(C) Net	
1a Gross receipts or sale					(A) IIIOUIIC	(b) Expenses		(o) Not	
<b>b</b> Less returns and allow			c Balance ▶	1c					
		A, line 7)		2					
		om line 1c		3					
		h Schedule D)		4a					
		art II, line 17) (attach Form		4b					
		sts		4c					
		ship or an S corporation (at		5					
6 Rent income (Schedu			•	6					
7 Unrelated debt-finance	ed incor	ne (Schedule E)		7					
		nd rents from a controlled o		8					
		on 501(c)(7), (9), or (17) or	- '	9					
		me (Schedule I)		10					
		; J)		11	18,250.	11,3	06.	6,944.	
		ns; attach schedule)		12	10 050	11 2	2.6	6 044	
13 Total. Combine lines	3 throu	gh 12			18,250.	11,3	06.	6,944.	
		ot Taken Elsewher be directly connected wi							
14 Compensation of off	icers, di	rectors, and trustees (Sche	dule K)				14		
							15		
							16		
							17		
		ee instructions)					18		
19 Taxes and licenses							19		
20 Depreciation (attach	Form 48	562)			20		046		
		n Schedule A and elsewhere					21b		
		mpensation plans					22		
							24		
		chedule I)					25		
		hedule J)					26		
		nedule)					27		
		14 through 27					28	0.	
29 Unrelated business t	axable ii	ncome before net operating	loss deduction. Subtract	line 28	3 from line 13		29	6,944.	
		oss arising in tax years beg							
(see instructions)							30	0.	
		ncome. Subtract line 30 fro					31	6,944.	

923701 01-27-20 LHA For Paperwork Reduction Act Notice, see instructions.

6,944. Form **990-T** (2019)

Part	III 7	Total Unrelated Business Taxable Income		, 0 0 1 0 1		r age <b>L</b>
32	Total of	unrelated business taxable income computed from all unrelated trades or businesses (see instructions)	3	2	7,0	94.
		s paid for disallowed fringes				
		ole contributions (see instructions for limitation rules)				0.
		related business taxable income before pre-2018 NOLs and specific deduction. Subtract line 34 from the sum of lines 32 and 3			7,0	
		on for net operating loss arising in tax years beginning before January 1, 2018 (see instructions)			,,,	
		unrelated business taxable income before specific deduction. Subtract line 36 from line 35			7,0	94.
			····		1,0	
		ededuction (Generally \$1,000, but see line 38 instructions for exceptions)  ed business taxable income. Subtract line 38 from line 37. If line 38 is greater than line 37,		5	Ι, υ	<del>•••</del>
		a ampliar of zero or line 27	3		6,0	9.1
		Fax Computation	3	<del>5</del>	0,0	7 = •
		ations Taxable as Corporations. Multiply line 39 by 21% (0.21)	<b></b>		1,2	80
		Faxable at Trust Rates. See instructions for tax computation. Income tax on the amount on line 39 from:			<u> </u>	<del>•••</del>
41			<b>4</b>	1		
40			4			
			· —			
43	Tana	ive minimum tax (trusts only)	4			
44	Tatal A	Noncompliant Facility Income. See instructions			1,2	<u> </u>
45 Part		dd lines 42, 43, and 44 to line 40 or 41, whichever applies  Tax and Payments	4	5	1,2	00.
			-			
		redits (see instructions) 46b	$\dashv$			
-		business credit. Attach Form 3800 46c	-			
		or prior year minimum tax (attach Form 8801 or 8827) 46d	$\dashv$ .			
		edits. Add lines 46a through 46d		Se	1 1	00
47	Subtrac	t line 46e from line 45			1,2	<u> </u>
		xes. Check if from: Form 4255 Form 8611 Form 8697 Form 8866 Other (attach schedu	· ·		1 1	0.0
		x. Add lines 47 and 48 (see instructions)			1,2	
		et 965 tax liability paid from Form 965-A or Form 965-B, Part II, column (k), line 3	5	0		0.
		ts: A 2018 overpayment credited to 2019				
		timated tax payments 51b 1,08	0.			
C	Tax dep	osited with Form 8868 51c	_			
d	Foreign	organizations: Tax paid or withheld at source (see instructions) 51d	_			
		withholding (see instructions) 51e	_			
		or small employer health insurance premiums (attach Form 8941)	_			
g		redits, adjustments, and payments: Form 2439				
		orm 4136 Other Total ▶ <b>51g</b>	_			
52	Total pa	ayments. Add lines 51a through 51g	5	2	1,0	<u>80.</u>
		ed tax penalty (see instructions). Check if Form 2220 is attached 🕨 📖	5	3		
54	Tax due	e. If line 52 is less than the total of lines 49, 50, and 53, enter amount owed <b>STATEMENT 2</b>	<u> 5</u>	4	2	00.
		ment. If line 52 is larger than the total of lines 49, 50, and 53, enter amount overpaid	<b>▶</b> 5	5		
		e amount of line 55 you want: Credited to 2020 estimated tax	<b>&gt;</b> 5	6		
Part		Statements Regarding Certain Activities and Other Information (see instructions)				
	-	ime during the 2019 calendar year, did the organization have an interest in or a signature or other authority			Yes	No
		inancial account (bank, securities, or other) in a foreign country? If "Yes," the organization may have to file				
	FinCEN	Form 114, Report of Foreign Bank and Financial Accounts. If "Yes," enter the name of the foreign country				
		<u> </u>				X
58	During t	the tax year, did the organization receive a distribution from, or was it the grantor of, or transferor to, a foreign trust? $_{\dots}$				<u>X</u>
	,	see instructions for other forms the organization may have to file.				
59		e amount of tax-exempt interest received or accrued during the tax year   \$\$\\$\$	and a days a			
Sign	cor	ider penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my kn rrect, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.	owledge a	ind belief, it is tru	ıe,	
Here		A DYDOUBLYD DIDDOUD	-	e IRS discuss thi		vith
		Signature of officer Date EXECUTIVE DIRECTOR Title	- 1	parer shown belo	`	¬ ".
			_		'es	No
		Print/Type preparer's name Preparer's signature Date Check	_	PTIN		
Paid		PAMELA ALEXANDED CON ALEXANDED CON 02/16/21	yed	D01010	0005	
-	arer	PAMELA ALEXANDERSON   02/16/21   State   02/16/21		P01218		<del>-</del>
Use	Only	Firm's name ► MOSS ADAMS LLP Firm's EIN		91-018	93 <u>1</u>	<u> </u>
		6565 AMERICAS PARKWAY NE STE 600	ΕΛΓ	. 070 -		
		Firm's address ► ALBUQUERQUE, NM 87110 Phone no.	205	5-878-7	∠UU	

Schedule A - Cost of Goods	<b>s Sold.</b> Enter	method of inve	ntory v	aluation ► N/A					
1 Inventory at beginning of year				Inventory at end of yea	r		6		
2 Purchases	2			Cost of goods sold. Su					
3 Cost of labor	3			from line 5. Enter here	and in I	Part I,			
4 a Additional section 263A costs				line 2			7	<u> </u>	
(attach schedule)			8	Do the rules of section	263A (	with respect to		Yes	No
<b>b</b> Other costs (attach schedule)				property produced or a		,			
5 Total. Add lines 1 through 4b	5			the organization?		111111 D 1 D	<u></u>		
Schedule C - Rent Income (see instructions)	(From Real	Property and	d Per	sonal Property L	ease	d With Real Prop	erty	<b>'</b> )	
Description of property									
(1)									
(2)									
(3)									
(4)									
	2. Rent receiv	ed or accrued							
(a) From personal property (if the per rent for personal property is more 10% but not more than 50%)	e than	` ' of rent for	personal	onal property (if the percentag property exceeds 50% or if ed on profit or income)	ge	3(a) Deductions directly columns 2(a) a	y conne ind 2(b)	ected with the income in (attach schedule)	1
(1)				,					
(2)									
(3)									
(4)									
Total	0.	Total			0.				
(c) Total income. Add totals of columns here and on page 1, Part I, line 6, column	n (A)	▶			0.	(b) Total deductions. Enter here and on page 1, Part I, line 6, column (B)	. ▶		0.
Schedule E - Unrelated Dek	ot-Financed	Income (see	instru	ctions)					
				2. Gross income from		3. Deductions directly cor to debt-finan			
1. Description of debt-fit	nanced property		<b>'</b>	or allocable to debt- financed property	(a)	Straight line depreciation	1	(b) Other deduction	
	,			maneed property		(attach schedule)		` (attach schedule)	
(1)							_		
<u>(1)</u> (2)							_		
(3)							$\dashv$		
(4)									
4. Amount of average acquisition debt on or allocable to debt-financed property (attach schedule)	of or a	adjusted basis allocable to nced property h schedule)	6	Column 4 divided by column 5		7. Gross income reportable (column 2 x column 6)		8. Allocable deduct (column 6 x total of co 3(a) and 3(b))	
(1)				%			+		
(2)				%					
(3)				%					
(4)				%					
			•			Enter here and on page 1, Part I, line 7, column (A).		Enter here and on pag Part I, line 7, column	
Totals						0			0.
Total dividends-received deductions in	ncluded in columi	 n 8					Ť		0.

Form **990-T** (2019)

Schedule F - Interest	, Annuitie	s, Royal	ties, an	1				tions	see ins	struction	ns)
				Exempt (	Controlled O	rganizatio	ons				
Name of controlled organi	zation	<b>2.</b> Em identifi num	cation	3. Net unr (loss) (see	elated income instructions)	<b>4.</b> Tota payn	al of specified nents made	includ	t of column 4 ded in the contration's gross i	rolling	<b>6.</b> Deductions directly connected with income in column 5
(1)											
(2)											
(3)											
(4)											
Nonexempt Controlled Orga	nizations	•									
7. Taxable Income		unrelated incom see instructions		9. Total	of specified payr made	ments	10. Part of column 9 that is include in the controlling organization's gross income		nization's	<b>11</b> . De wit	eductions directly connected h income in column 10
(1)											
(2)											
(3)											
(4)											
	•						Add colun Enter here and line 8, o		1, Part I,		dd columns 6 and 11. here and on page 1, Part I, line 8, column (B).
Totals									0.		0.
Schedule G - Investm		me of a S	Section	501(c)(7	'), (9), or (	17) Org	anization				
(see in	structions)				1				1		
<b>1.</b> De	escription of inco	ome			2. Amount of	income	<ol> <li>Deduction</li> <li>directly connected</li> <li>(attach sched)</li> </ol>	ected	<b>4.</b> Set- (attach s	asides schedule)	5. Total deductions and set-asides (col. 3 plus col. 4)
(1)											
(2)											
(3)											
(4)											
					Enter here and Part I, line 9, co						Enter here and on page 1, Part I, line 9, column (B).
						_					
Totals				<u></u>		0.					0.
Schedule I - Exploited (see ins	<b>d Exempt</b> tructions)	Activity	Income	e, Other	Than Adv	/ertisin	g Income				
1. Description of exploited activity	unrelated incom	Gross d business ne from business	directly of with pro of uni	penses connected oduction related s income	4. Net incon from unrelated business (co minus colum gain, comput through	trade or blumn 2 n 3). If a e cols. 5	5. Gross inco from activity is not unrelate business inco	that ted	<b>6.</b> Exp attribut colur	able to	7. Excess exempt expenses (column 6 minus column 5, but not more than column 4).
(1)											
(1) (2) (3) (4)											
(3)											
(4)											
	page 1	ere and on 1, Part I, , col. (A).	page 1	re and on I, Part I, col. (B).							Enter here and on page 1, Part II, line 25.
Totals	<b>&gt;</b>	0.		0.							0.
Schedule J - Advertis											
Part I Income From	n Periodio	cals Repo	orted o	n a Cons	solidated	Basis					
1. Name of periodical		2. Gross advertising income		3. Direct ertising costs	or (loss) (c col. 3). If a g	tising gain ol. 2 minus ain, compute nrough 7.	5. Circula income		6. Reade		7. Excess readership costs (column 6 minus column 5, but not more than column 4).
(1) (2) (3) (4)											-
(3)			_								-
(4)			-								-
(7)			-				1				
Totals (carry to Part II, line (5))	<b>&gt;</b>	(	).	0	•						0.
											Form <b>990-T</b> (2019)

# Part II Income From Periodicals Reported on a Separate Basis (For each periodical listed in Part II, fill in columns 2 through 7 on a line-by-line basis.)

1. Name of periodical	2. Gross advertising income	3. Direct advertising costs	4. Advertising gain or (loss) (col. 2 minus col. 3). If a gain, compute cols. 5 through 7.	5. Circulation income	6. Readership costs	7. Excess readership costs (column 6 minus column 5, but not more than column 4).
(1) NDI NM PROGRAM						
(2) BOOK	18,250.	11,306.	6,944.			
(3)						
(4)						
Totals from Part I	0.	0.				0.
	Enter here and on page 1, Part I, line 11, col. (A).	Enter here and on page 1, Part I, line 11, col. (B).				Enter here and on page 1, Part II, line 26.
Totals, Part II (lines 1-5)	18,250.	11,306.				0.

Schedule K - Compensation of Officers, Directors, and Trustees (see instructions)

1. Name	2. Title	3. Percent of time devoted to business	Compensation attributable to unrelated business
(1)		%	
(2)		%	
(3)		%	
(4)		%	
Total. Enter here and on page 1, Part II, line 14		<b></b>	0.

Form **990-T** (2019)

FORM 990-T DESCRIPTION OF ORGANIZATION'S PRIMARY UNRELATED STATEMENT 1
BUSINESS ACTIVITY

SPONSORS AND OTHER BUSINESSES ADVERTISE IN ANNUAL PROGRAM BOOK.

TO FORM 990-T, PAGE 1

FORM 990-T	INTEREST	AND PENALTIES	5		STA	TEMENT 2
TAX FROM FORM 990- LATE PAYMENT INT LATE PAYMENT PE	PEREST					200. 1. 2.
TOTAL AMOUNT DUE						203.
FORM 990-T	LATE	PAYMENT INTER	REST		STA	TEMENT 3
DESCRIPTION	DATE A	MOUNT BA	ALANCE	RATE	DAYS	INTEREST
TAX DUE DATE FILED	01/15/21 03/01/21	200.	200. 201.	.0300	45	1.
TOTAL LATE PAYMENT	INTEREST					1.
FORM 990-T	LATE P	AYMENT PENALT	·Y		STA	TEMENT 4
DESCRIPTION	DATE	AMOUNT	BALANCE	MO	NTHS	PENALTY
TAX DUE DATE FILED	01/15/21 03/01/21	200.	200. 200.		2	2.
TOTAL LATE PAYMENT	PENALTY				_	2.

# SCHEDULE M (Form 990-T)

# **Unrelated Business Taxable Income from an Unrelated Trade or Business**

OMB No. 1545-0047

ENTITY

1

Department of the Treasury Internal Revenue Service

For calendar year 2019 or other tax year beginning SEP 1, 2019 and ending AUG 31, 2020

► Go to www.irs.gov/Form990T for instructions and the latest information.

Do not enter SSN numbers on this form as it may be made public if your organization is a 501(c)(3). 501(c)(3) Organizations Only **Employer identification number** Name of the organization NATIONAL DANCE INSTITUTE NM, INC. 85-0431846 541900 Unrelated Business Activity Code (see instructions) ► SERVICE INCOME Describe the unrelated trade or business **Unrelated Trade or Business Income** (A) Income (B) Expenses (C) Net 1a Gross receipts or sales **b** Less returns and allowances c Balance 1c Cost of goods sold (Schedule A, line 7) 2 2 Gross profit. Subtract line 2 from line 1c 3 4a Capital gain net income (attach Schedule D) 4a Net gain (loss) (Form 4797, Part II, line 17) (attach Form 4797) 4b Capital loss deduction for trusts 4c Income (loss) from a partnership or an S corporation (attach 5 5 Rent income (Schedule C) 6 6 Unrelated debt-financed income (Schedule E) 7 7 8 Interest, annuities, royalties, and rents from a controlled organization (Schedule F) 8 Investment income of a section 501(c)(7), (9), or (17) organization (Schedule G) 10 Exploited exempt activity income (Schedule I) 10 Advertising income (Schedule J) 11 Other income (See instructions; attach schedule) STMT 5 2,921. 12 12 2,921. 13 Total. Combine lines 3 through 12 13 Part II Deductions Not Taken Elsewhere (See instructions for limitations on deductions.) (Deductions must be directly connected with the unrelated business income.) 14 Compensation of officers, directors, and trustees (Schedule K) 14 4,029. 15 Salaries and wages 15 Repairs and maintenance 16 16 17 17 Bad debts Interest (attach schedule) (see instructions) 18 18 19 Taxes and licenses 20 Depreciation (attach Form 4562) Less depreciation claimed on Schedule A and elsewhere on return 21b 21 22 Depletion 22 Contributions to deferred compensation plans 23 23 24 24 Employee benefit programs Excess exempt expenses (Schedule I) 25 25 Excess readership costs (Schedule J) 26 26 827. Other deductions (attach schedule) SEE STATEMENT 27 27 4,856. Total deductions. Add lines 14 through 27 28 28 -1,935. 29 Unrelated business taxable income before net operating loss deduction. Subtract line 28 from line 13 29 30 Deduction for net operating loss arising in tax years beginning on or after January 1, 2018 (see

For Paperwork Reduction Act Notice, see instructions.

Unrelated business taxable income. Subtract line 30 from line 29

Schedule M (Form 990-T) 2019

30

instructions)

	<del></del>							
FORM 990-T (M)	OTHER INCOME	STATEMENT 5						
DESCRIPTION		AMOUNT						
SERVICE INCOME		2,921.						
TOTAL TO SCHEDULE M, PAR	r I, LINE 12	2,921.						
FORM 990-T (M)	OTHER DEDUCTIONS	STATEMENT 6						
DESCRIPTION		AMOUNT						
OVERHEAD AND ADMINISTRAT	VERHEAD AND ADMINISTRATIVE EXPENSES ALLOCATED							
TOTAL TO SCHEDULE M, PAR'	r II, LINE 27	827.						

## SCHEDULE M (Form 990-T)

# **Unrelated Business Taxable Income from an Unrelated Trade or Business**

OMB No. 1545-0047

ENTITY

2

Department of the Treasury

For calendar year 2019 or other tax year beginning SEP 1, 2019 and ending AUG 31, 2020

► Go to www.irs.gov/Form990T for instructions and the latest information.

Internal Revenue Service Do not enter SSN numbers on this form as it may be made public if your organization is a 501(c)(3). 501(c)(3) Organizations Only **Employer identification number** Name of the organization NATIONAL DANCE INSTITUTE NM, INC. 85-0431846 532420 Unrelated Business Activity Code (see instructions) ► EQUIPMENT RENTAL Describe the unrelated trade or business **Unrelated Trade or Business Income** (B) Expenses (C) Net (A) Income 1a Gross receipts or sales **b** Less returns and allowances c Balance 1c Cost of goods sold (Schedule A, line 7) 2 2 Gross profit. Subtract line 2 from line 1c 3 4a Capital gain net income (attach Schedule D) 4a Net gain (loss) (Form 4797, Part II, line 17) (attach Form 4797) 4b Capital loss deduction for trusts 4c Income (loss) from a partnership or an S corporation (attach 5 5 150. 150 Rent income (Schedule C) 6 6 Unrelated debt-financed income (Schedule E) 7 7 8 Interest, annuities, royalties, and rents from a controlled organization (Schedule F) 8 Investment income of a section 501(c)(7), (9), or (17) organization (Schedule G) 10 Exploited exempt activity income (Schedule I) 10 Advertising income (Schedule J) 11 12 12 Other income (See instructions; attach schedule) 150. 150. 13 Total. Combine lines 3 through 12 13 Part II Deductions Not Taken Elsewhere (See instructions for limitations on deductions.) (Deductions must be directly connected with the unrelated business income.) 14 Compensation of officers, directors, and trustees (Schedule K) 14 15 Salaries and wages 15 Repairs and maintenance 16 16 17 17 Bad debts Interest (attach schedule) (see instructions) 18 18 19 Taxes and licenses 20 Depreciation (attach Form 4562) Less depreciation claimed on Schedule A and elsewhere on return 21b 21 22 22 Contributions to deferred compensation plans 23 23 24 24 Employee benefit programs Excess exempt expenses (Schedule I) 25 25 Excess readership costs (Schedule J) 26 26 Other deductions (attach schedule) 27 27 **Total deductions.** Add lines 14 through 27 28 28 150. 29 Unrelated business taxable income before net operating loss deduction. Subtract line 28 from line 13 29

For Paperwork Reduction Act Notice, see instructions.

Unrelated business taxable income. Subtract line 30 from line 29

Deduction for net operating loss arising in tax years beginning on or after January 1, 2018 (see

Schedule M (Form 990-T) 2019

30

30

instructions)

Page 3

NATIONAL I	DANCE IN	STITUTE	NM, INC.		85-043	1846	
Schedule A - Cost of Goods	Sold. Enter	method of inver	ntory valuation				
1 Inventory at beginning of year	1		6 Inventory at end o	f year		6	
2 Purchases	2		7 Cost of goods sol	d. Subtract	line 6		
3 Cost of labor	3		from line 5. Enter	here and in	Part I,		
4a Additional section 263A costs			line 2			7	
(attach schedule)	4a		8 Do the rules of se			Yes No	0
<b>b</b> Other costs (attach schedule)	4b		property produced	d or acquired	d for resale) apply to		
5 Total. Add lines 1 through 4b	5		the organization?				
Schedule C - Rent Income (I (see instructions)	From Real I	Property and	d Personal Proper	ty Lease	d With Real Prop	perty)	
Description of property							
(1) LIGHTING EQUIPMEN	JT						_
(2)	·-						_
(3)							_
(4)							_
_ ( /	2. Rent receive	ed or accrued					
(a) From personal property (if the percorent for personal property is more to 10% but not more than 50%)	entage of than	of rent for	and personal property (if the per personal property exceeds 50% nt is based on profit or income)	centage or if	3(a) Deductions directly columns 2(a) a	y connected with the income in and 2(b) (attach schedule)	
(1)	0.			150.		0	•
(2)							
(3)							
(4)							
Total	0.	Total		150.			
(c) Total income. Add totals of columns 2		ter			(b) Total deductions. Enter here and on page 1,		
here and on page 1, Part I, line 6, column		<b>&gt;</b>		150.	Part I, line 6, column (B)	. ▶ 0	•
Schedule E - Unrelated Deb	t-Financed	income (see	instructions)				
			2. Gross income from		<ol><li>Deductions directly cor to debt-finan</li></ol>		
1. Description of debt-fine	anced property		or allocable to debt- financed property	(a)	Straight line depreciation (attach schedule)	(b) Other deductions (attach schedule)	
(1)							_
(2)							
(3)							_
(4)							
4. Amount of average acquisition debt on or allocable to debt-financed property (attach schedule)	of or a debt-fina	adjusted basis illocable to nced property n schedule)	6. Column 4 divided by column 5		7. Gross income reportable (column 2 x column 6)	8. Allocable deductions (column 6 x total of columns 3(a) and 3(b))	s
(1)				%			_
(2)				%			
(3)				%			
(4)				%			
					Enter here and on page 1, Part I, line 7, column (A).	Enter here and on page 1, Part I, line 7, column (B).	
Totals Total dividends-received deductions inc				▶		_	
TOTAL GIAIGEHRS LEGGIACH GERROHOHIS IIIC	Jiuucu III CUIUIIII						

Form **990-T** (2019)

# (Rev. September 2017)

Department of the Treasury

Internal Revenue Service (99)

**Report of Employer-Owned Life Insurance Contracts** 

4b

► Attach to the policyholder's tax return. See instructions. ► Go to www.irs.gov/Form8925 for the latest information.

OMB No. 1545-2089 Attachment Sequence No. 160

Name(s) shown on return Identifying number NATIONAL DANCE INSTITUTE NM, 85-0431846 Identifying number, if different from above Name of policyholder, if different from above Type of business TAX EXEMPT 113. 1 Enter the number of employees the policyholder had at the end of the tax year Enter the number of employees included on line 1 who were insured at the end of the tax year under the policyholder's employer-owned life insurance contract(s) issued after August 17, 2006. See Section 1035 exchanges for an exception 2 Enter the total amount of employer-owned life insurance in force at the end of the tax year for employees 500,000. who were insured under the contract(s) specified on line 2 3 4a Does the policyholder have a valid consent for each employee included on line 2? See instructions b If "No," enter the number of employees included on line 2 for whom the policyholder does not have a valid

618309\_1

## Form **8868**

(Rev. January 2020)

Department of the Treasury Internal Revenue Service

# Application for Automatic Extension of Time To File an Exempt Organization Return

► File a separate application for each return.

► Go to www.irs.gov/Form8868 for the latest information.

OMB No. 1545-0047

**Electronic filing (e-file).** You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit <a href="https://www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits">www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits</a>.

### Automatic 6-Month Extension of Time. Only submit original (no copies needed). All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns. Taxpayer identification number (TIN) Name of exempt organization or other filer, see instructions. Type or print 85-0431846 NATIONAL DANCE INSTITUTE NM, INC. File by the Number, street, and room or suite no. If a P.O. box, see instructions. due date for filing your 1140 ALTO STREET return. See instructions City, town or post office, state, and ZIP code. For a foreign address, see instructions. SANTA FE, NM 87501 Enter the Return Code for the return that this application is for (file a separate application for each return) Return Application Application Return Code Is For Is For Code Form 990 or Form 990-EZ 01 Form 990-T (corporation) 07 Form 990-BL 02 Form 1041-A 08 Form 4720 (individual) 03 Form 4720 (other than individual) 09 10 Form 990-PF 04 Form 5227 Form 990-T (sec. 401(a) or 408(a) trust) Form 6069 11 Form 990-T (trust other than above) 06 Form 8870 12 THE ORGANIZATION The books are in the care of ► 1140 ALTO STREET - SANTA FE, NM 87501 Telephone No. ► 505-983-7646 Fax No. If the organization does not have an office or place of business in the United States, check this box If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) . If this is for the whole group, check this box 🕨 🔲 . If it is for part of the group, check this box 🕨 📉 and attach a list with the names and TINs of all members the extension is for. I request an automatic 6-month extension of time until JULY 15, 2021 , to file the exempt organization return for the organization named above. The extension is for the organization's return for: calendar year or $_{-\!-\!-}$ , and ending $\,$ AUG $\,$ 31 , $\,$ 2020 ► X tax year beginning SEP 1, 2019 Initial return Final return If the tax year entered in line 1 is for less than 12 months, check reason: Change in accounting period 3a If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less 0. any nonrefundable credits. See instructions. If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit. 3b Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions. Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions

LHA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form 8868 (Rev. 1-2020)

# Form **8868**

(Rev. January 2020)

Department of the Treasury Internal Revenue Service

# Application for Automatic Extension of Time To File an Exempt Organization Return

File a separate application for each return.

► Go to www.irs.gov/Form8868 for the latest information.

OMB No. 1545-0047

**Electronic filing (e-file).** You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit <a href="https://www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits">www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits</a>.

illing or ti	iis ioiiii, visit www.irs.gov/e-iiie-providers/e-iiie-ior-char	nies-and-n	ori-proitis.								
Autom	atic 6-Month Extension of Time. Only subn	nit origina	al (no copies needed).								
	rations required to file an income tax return other than F		, ,	s, REMICs	s, and trusts						
must use	Form 7004 to request an extension of time to file incom	e tax retur	ns.								
Type or	Name of exempt organization or other filer, see instru	ictions.		Taxpayer	ridentification numb	oer (TIN)					
print					0= 040404						
File by the	NATIONAL DANCE INSTITUTE N		85-043184	<u> </u>							
due date for filing your return. See	Number, street, and room or suite no. If a P.O. box, s 1140 ALTO STREET	ee instruct	ions.								
instructions.											
Enter the	Return Code for the return that this application is for (fil	e a separa	te application for each return)			0 7					
Applicati	on	Return	Application			Return					
Is For		Code	Is For			Code					
Form 990	or Form 990-EZ	01	Form 990-T (corporation)			07					
Form 990		02	Form 1041-A			08					
	20 (individual)	03	Form 4720 (other than individual)			09					
Form 990		04	Form 5227			10					
	0-T (sec. 401(a) or 408(a) trust)	05	Form 6069			11					
Form 990	0-T (trust other than above) THE ORGANIZATIO	06 ONT	Form 8870			12					
■ The h	poks are in the care of $\blacktriangleright$ 1140 ALTO STRE		SANTA FF. NM 87501								
	none No. ► 505-983-7646	<u> </u>	Fax No. <b>&gt;</b>								
	organization does not have an office or place of business	s in the I In									
	is for a Group Return, enter the organization's four digit					check this					
box ►	. If it is for part of the group, check this box	_	ich a list with the names and TINs of								
<b>1</b> I re	quest an automatic 6-month extension of time until	JUL	Y 15, 2021 , to file	e the exem	npt organization retu	urn for					
the	organization named above. The extension is for the org	anization's			. •						
<b>&gt;</b>	calendar year or										
	X tax year beginning SEP 1, 2019	, an	d ending AUG 31, 2020								
2 If th	ne tax year entered in line 1 is for less than 12 months, c	heck reaso	on: Initial return	Final retur	n						
	Change in accounting period										
					T						
3a If the	nis application is for Forms 990-BL, 990-PF, 990-T, 4720	, or 6069, e	enter the tentative tax, less								
	nonrefundable credits. See instructions.			3a	\$	L,080.					
	nis application is for Forms 990-PF, 990-T, 4720, or 6069	•			.						
	imated tax payments made. Include any prior year overp			3b	<b>\$</b>	L,080.					
	lance due. Subtract line 3b from line 3a. Include your pa	•				Λ					
	ng EFTPS (Electronic Federal Tax Payment System). See			3c	\$	0.					
instruction:	If you are going to make an electronic funds withdrawal ns.	(airect del	oit) with this form 8868, see form 8	453-EU an	a Form 88/9-EO for	r payment					

LHA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form 8868 (Rev. 1-2020)